

# **A STUDY ON IMPACT OF FOREIGN DIRECT INVESTMENT ON BALANCE OF PAYMENTS**

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## **Abstract**

Foreign Direct Investment (FDI) exerts a multifaceted influence on a country's Balance of Payments (BOP), encompassing both the capital and current accounts. In the capital account, FDI inflows represent crucial long-term investments by foreign entities into domestic assets, spanning from establishing new ventures to acquiring existing businesses or funding infrastructure projects. These inflows augment the country's capital base, providing essential funding for development endeavors, particularly vital for emerging economies. Additionally, FDI facilitates technology transfer and managerial expertise, fostering innovation and enhancing productivity. Consequently, this bolsters the competitiveness of domestic industries, potentially leading to increased exports and improved trade balances. However, FDI outflows, in the form of profits, dividends, and royalties repatriated by foreign investors, impact the income account of the current BOP, constituting outflows. Furthermore, FDI's influence extends to exchange rates, where significant inflows may lead to currency appreciation, affecting trade dynamics.

## **INTRODUCTION**

Foreign Direct Investment (FDI) stands as a pivotal force in shaping a country's Balance of Payments (BOP), a comprehensive record of economic transactions between a nation and the rest of the world. FDI's impact on the BOP is multifaceted and significant, spanning various aspects of the economy. Firstly, in the capital account, FDI inflows denote a country's ability to attract foreign investment, serving as a credit item that bolsters the capital base. This influx of capital can inject funds into critical sectors, fueling growth, infrastructure development, and job creation. Concurrently, FDI influences the current account, chiefly through trade dynamics. When foreign entities invest, they often establish or expand production facilities, potentially leading to increased exports or decreased imports, thus altering the trade balance.

Moreover, FDI facilitates technology transfer and enhances productivity, equipping domestic industries with advanced know-how and managerial expertise. Consequently, this can amplify export competitiveness, fostering a favorable current account balance. However, FDI's impact extends beyond trade; it also affects exchange rates. Substantial FDI inflows may bolster the domestic currency as foreign investors procure local currency for investment, triggering appreciation. Conversely, FDI outflows could exert downward pressure on the domestic currency. Such exchange rate movements, in turn, influence export competitiveness and import demand, further sculpting the trade balance. Lastly, FDI's stabilizing influence on the BOP cannot be overstated. Unlike volatile portfolio investments, FDI tends to constitute more enduring and sustainable capital flows, fortifying a country's resilience to external shocks and contributing to BOP stability over the long term. In essence, FDI's intricate interplay with the BOP underscores its pivotal role in shaping economic dynamics, guiding policymaking strategies, and fostering sustainable growth on the global stage.

## REVIEW OF LITERATURE

### **Assaf Razin: 1990**

"Capital Movements, the Current Account, and the Real Exchange Rate: The Intertemporal Approach" - This paper explores the relationship between capital movements, current account balances, and real exchange rates within the framework of intertemporal optimization. It analyzes how changes in FDI and other capital flows affect a country's BOP and exchange rate dynamics. Assaf Razin is an Israeli economist known for his research in international finance and macroeconomics. He has held academic positions at various institutions, including Cornell University and Tel Aviv University.

His work often combines theoretical models with empirical analysis to explore topics such as capital flows, exchange rates, and economic growth.

In his seminal paper "Capital Movements, the Current Account, and the Real Exchange Rate: The Intertemporal Approach" (1990), Razin develops a framework for understanding the interplay between capital movements, current account balances, and exchange rate dynamics.

### **Eswar Prasad: 2003**

2003: "Foreign Direct Investment and the Indian Economy" - This paper examines the impact of FDI on the Indian economy, focusing on its role in promoting export-oriented growth, technological diffusion, and capital accumulation. It discusses policy implications for attracting FDI and maximizing its benefits while minimizing potential risks. Eswar Prasad is an Indian-American economist known for his expertise in international economics, financial markets, and economic policy. He has served as chief economist at the International Monetary Fund (IMF) and held academic positions at institutions such as Cornell University and the Brookings Institution.

### **Linda S. Goldberg: 1998**

1998: "Foreign Direct Investment, Trade and Real Exchange Rate Linkages in Developing Countries" - This paper examines the relationship between FDI, trade, and real exchange rates in developing countries, exploring the channels through which FDI affects BOPs and exchange rate dynamics. It provides empirical evidence on the importance of FDI as a driver of trade and exchange rate movements. Linda S. Goldberg is an American economist known for her research in international finance, trade, and monetary economics. She has held positions at the Federal Reserve Bank of New York and the National Bureau of Economic Research (NBER).

### **Maurice Obstfeld:**

2001: "Exchange Rates and Adjustment: Perspectives from the New Open Economy Macroeconomics" - This paper presents a framework for analyzing exchange rate dynamics and macroeconomic adjustment in an open economy context. It discusses the role of FDI in influencing exchange rates, current account balances, and economic growth. Obstfeld presents a framework for analyzing exchange rate dynamics and macroeconomic adjustment in open economies, discussing the role of FDI in influencing these dynamics. Maurice Obstfeld is an American economist known for his research in international economics, monetary theory, and open economy macroeconomics. He has served as chief economist at the International Monetary Fund (IMF) and held academic positions at the University of California, Berkeley.

Obstfeld's work spans topics such as exchange rates, capital flows, and financial globalization, often employing

rigorous theoretical frameworks and empirical methods.

**Robert E. Lipsey:**

2002: "Foreign Direct Investment and the Operations of Multinational Firms: Concepts, History, and Data" - This paper provides an overview of concepts, historical trends, and data on FDI and multinational corporations. It discusses the motivations behind FDI, its impact on host and home countries, and the measurement issues involved. Robert E. Lipsey was an American economist known for his research in international economics, multinational corporations, and productivity growth. He held academic positions at various institutions, including Columbia University and the National Bureau of Economic Research (NBER).

Lipsey's work has contributed to our understanding of the operations of multinational enterprises (MNEs), the measurement of FDI, and the impact of globalization on economic outcomes.

**RESEARCH**

Longitudinal studies of changes in FDI by JPMorgan Chase and their effects on the BoP are still absent, and thus the evolving relationship between the FDI strategies of the bank, BoP positions, and macroeconomic conditions cannot be fully grasped. By bridging these gaps, it is hoped that the resulting knowledge will be both highly relevant for academic research and inform policy in the field of international finance, in which the direct experience of JPMorgan Chase & Co.'s international operations and strategic decisions will be highly relevant.

**PURPOSE OF THE STUDY**

The purpose of the project that you have presented is to investigate the different impacts of FDI to the host country and home country, the impacts on economic policy and international economic relations, particularly in terms of the Balance of Payments, BOP. Business Strategy and Decision Making, Risk Management and Investment Opportunities. All of it can be seen to align with the strategic goals of J.P. Morgan—facilitating global economic development, fostering international trade and investment, and adding value for its clients and other stakeholders in a more globalized world.

**NEED OF THE STUDY**

the study on FDI impacts and the Balance of Payments is essential for J.P. Morgan as it informs strategic investment decisions, supports risk management and portfolio diversification, guides client advisory services, informs policy analysis and advocacy efforts, and enhances market research and competitive intelligence capabilities.

**PROBLEM STATEMENT**

The problem statement for this study involves studying the complex impact of FDI on the host and home countries with a focus on the key dimensions, for example, economic growth, employment, infrastructure development, technology transfer, and access to global markets. Secondly, it also attempts to capture the implications of FDI on the Balance of Payments of home countries, for example, the impact on export growth, knowledge spillover, and competitive dynamics. The study will identify challenges and opportunities presented by FDI-related activities to J.P. Morgan, such as the risks of capital outflows and labor market effects and the socioeconomic impacts it may have. The study aims at providing actionable insights, based upon which sound strategic recommendations can be obtained to help J.P. Morgan navigate the complexities of international investment and financial markets and thus help in the promotion of sustainable economic growth and development in an international setting. The statement is dominated by the need to understand the complex interaction between FDI, BOP dynamics, and strategic imperatives of J.P. Morgan, with the ultimate goal of

informing decision-making processes, risk mitigation, and competitiveness in the global financial landscape.

### OBJECTIVES OF THE STUDY

1. Examine the relationship between FDI inflows and outflows and their impact on the capital and current accounts of the Balance of Payments.
2. To evaluate the mechanism by which FDI determines the trade dynamics, exchange rates, and overall stability of the BOP.

### RESEARCH DESIGN

Examine the relationship between FDI inflows and outflows and their impact on the capital and current accounts of the Balance of Payments.

To evaluate the mechanism by which FDI determines the trade dynamics, exchange rates, and overall stability of the BOP.

Analyze the role of FDI in technology transfer, productivity enhancement, and export competitiveness.

### RESEARCH TYPE:

Descriptive in Nature

**Sampling Techniques:** Non random sampling techniques are used for the purpose of the study.

**Random Sampling:** Random sampling is a technique where participants are selected from a population in a purely random manner, ensuring that each member has an equal chance of being included.

### DATA COLLECTION METHODS:

**Primary data:** involves the data that will be collected personally and the data that does not exist which can only be collected by direct observation and the data can be gathered by surveys and questionnaires methods.

**Secondary data:** data refers to the data that already existed and can be found in journals, articles online, reports and case studies which can be utilised to understand the previous research and findings.

**Population:** 70

**Sample size:** 55

**Sample Unit:** Suchitra

### QUESTIONNAIRE

A structured questionnaire is used for gathering the data and multiple choices are used in the survey.

**TOOLS USED:** Chi-Square, Bar Graphs, Percentages And Google Forms.

### HYPOTHESIS

H0: there is no significant impact on FDI can contribute to enhancing a country's economic development.

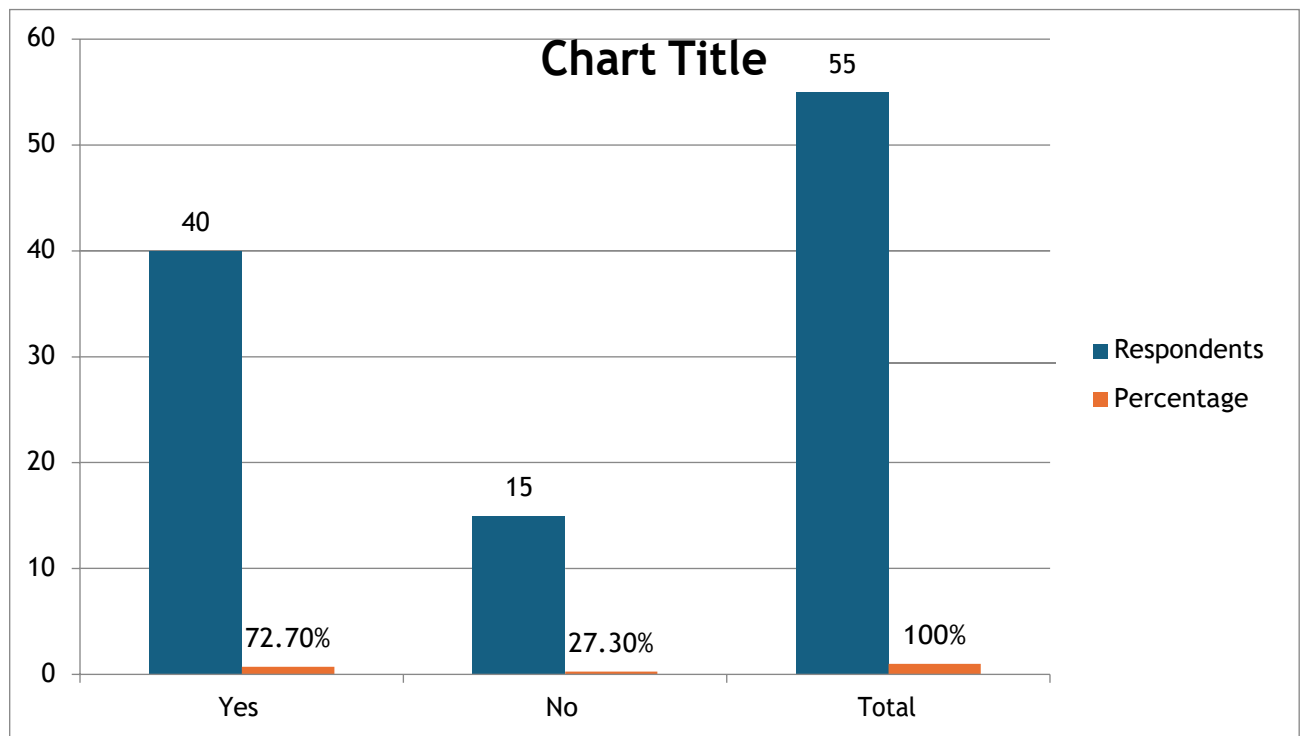
H1: there is significant impact on FDI can contribute to enhancing a country's economic development.

### Data analysis

Table-5

Have you ever studies or researched the relation between FDI and balance of payments	Yes	No	Total
Respondents	40	15	55
Percentage	72.70%	27.30%	100%

Chart-5

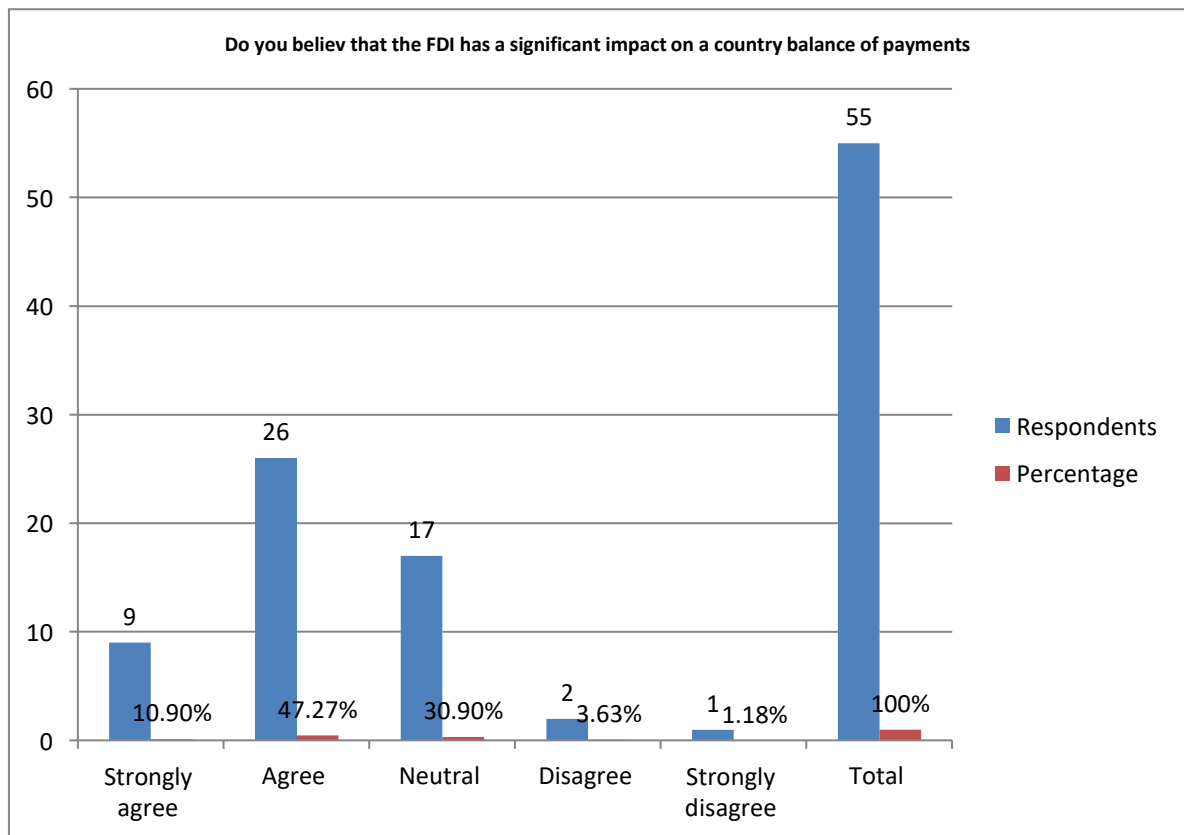


Interpretation: the most responds is yes is 72.70%

Table-6

Do you believe that the FDI has a significant impact on a country balance of payments	Strongly agree	Agree	Neutral	Disagree	Strongly disagree	Total
Respondents	9	26	17	2	1	55
Percentage	10.90%	47.27%	30.90%	3.63%	1.18%	100%

Chart-6

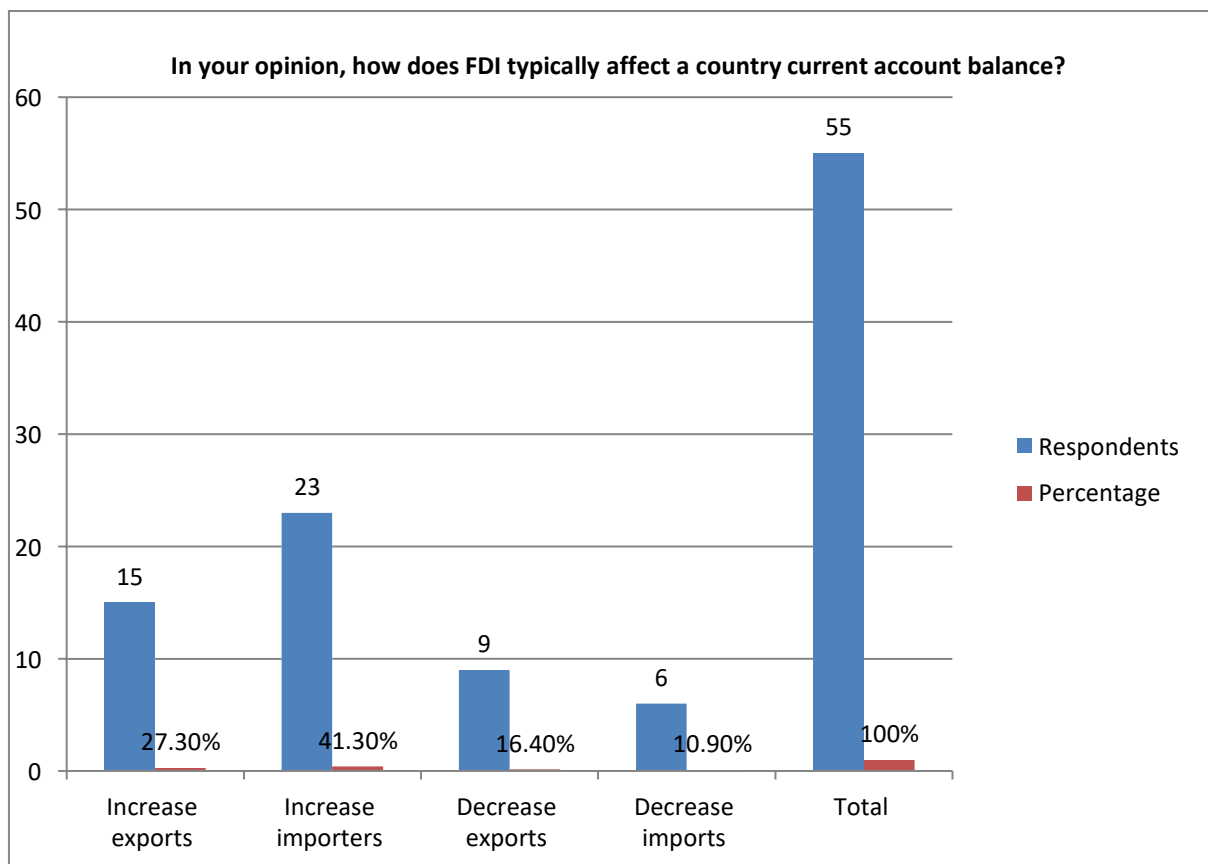


Interpretation: the most of the responds is agree is 47.27%

Table-7

In your opinion, how does FDI typically affect a country current account balance?	Increase exports	Increase importers	Decrease exports	Decrease imports	Total
Respondents	15	23	9	6	55
Percentage	27.30%	41.30%	16.40%	10.90%	100%

Chart-7

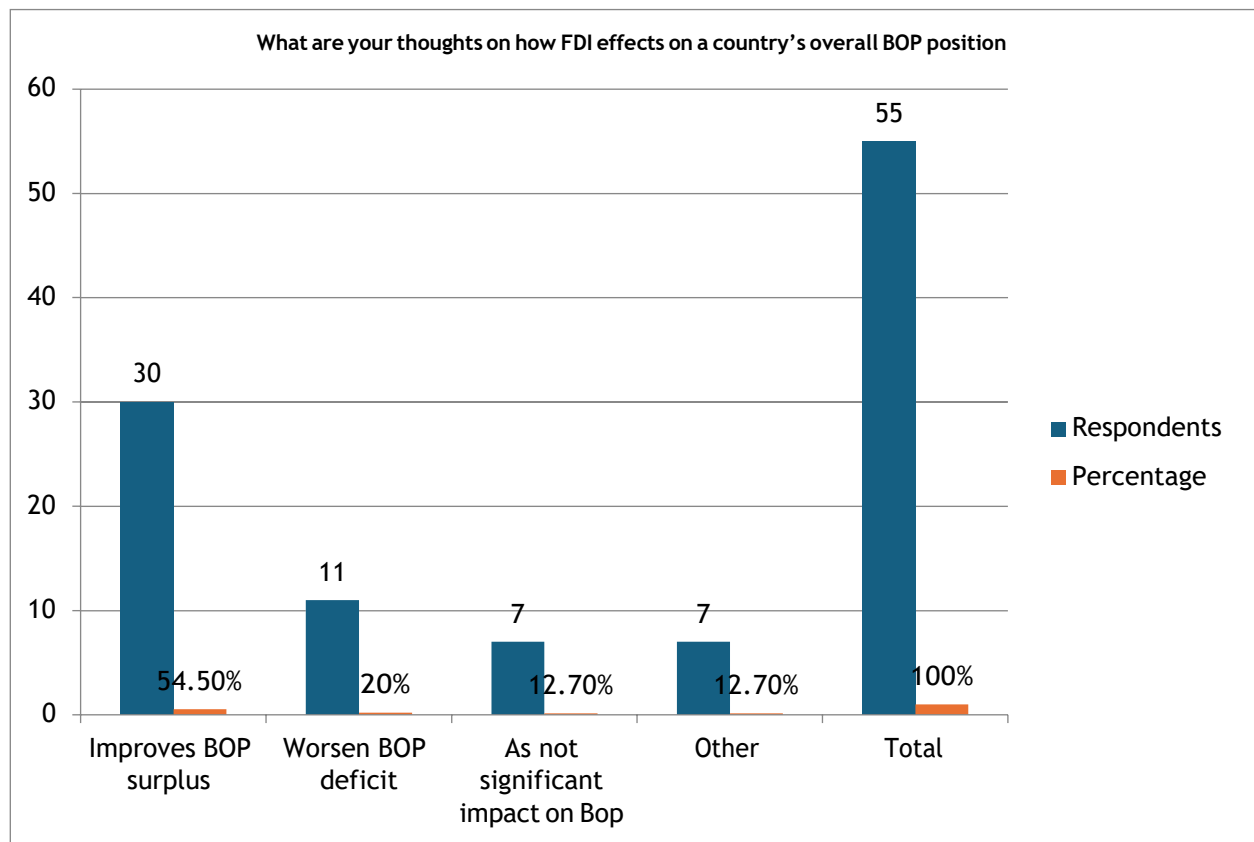


Interpretation : most of the responders is increase of importers that is 41.3%.

Table-8

What are your thoughts on how FDI effects on a country's overall BOP position	Improves BOP surplus	Worsen BOP deficit	As not significant impact on Bop	Other	Total
Respondents	30	11	7	7	55
Percentage	54.50%	20%	12.70%	12.70%	100%

Chart-8



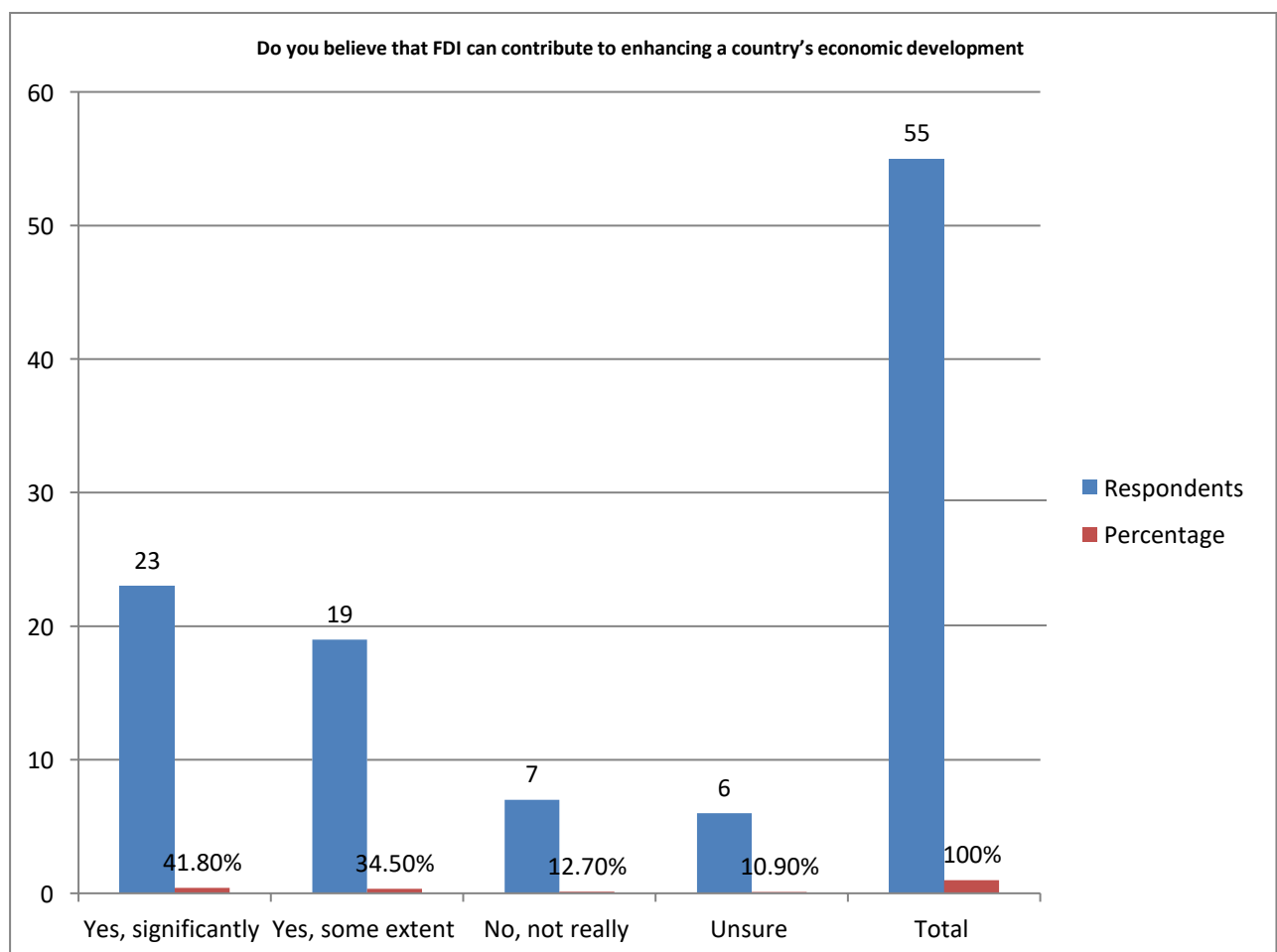
Interpretation: the most are the responders is improve Bop surplus that is 54.50%.



Table-9

Do you believe that FDI can contribute to enhancing a country's economic development	Yes, significantly	Yes, some extent	No, not really	Unsure	Total
Respondents	23	19	7	6	55
Percentage	41.80%	34.50%	12.70%	10.90%	100%

Chart-9

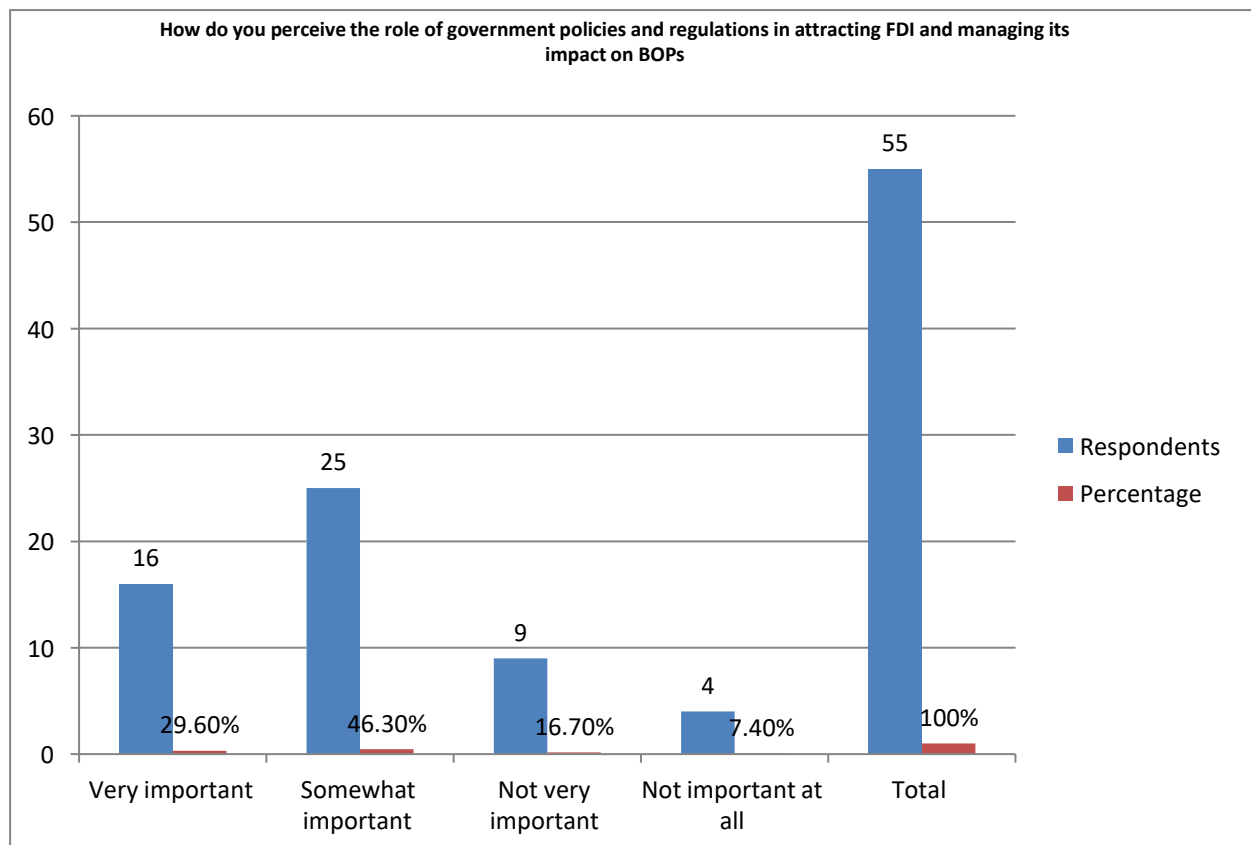


Interpretation: - the most are the responders is yes significantly is 41.8%.

Table-10

How do you perceive the role of government policies and regulations in attracting FDI and managing its impact on BOPs	Very important	Somewhat important	Not very important	Not important at all	Total
Respondents	16	25	9	4	55
Percentage	29.60%	46.30%	16.70%	7.40%	100%

Chart-10

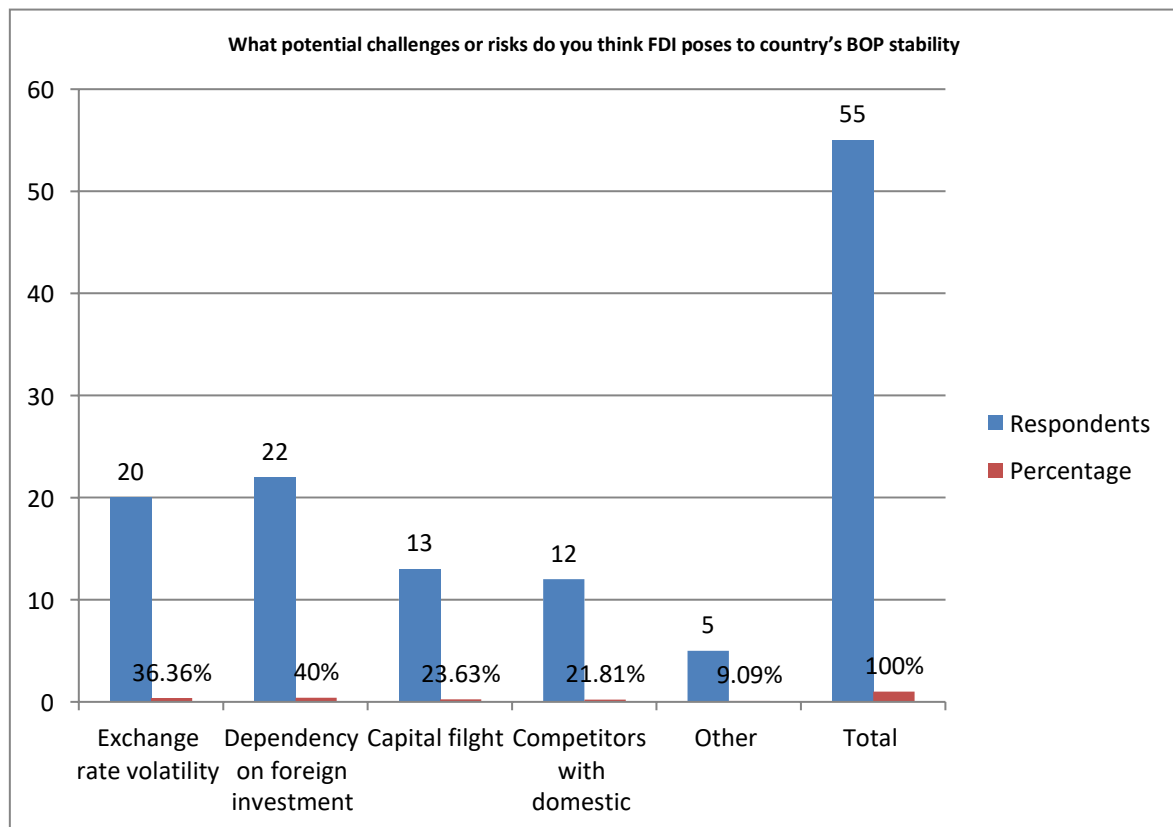


Interpretation: the most are responders is somewhat important is 46.3%.

Table-11

What potential challenges or risks do you think FDI poses to country's BOP stability	Exchange rate volatility	Dependency on foreign investment	Capital flight	Competitors with domestic	Other	Total
Respondents	20	22	13	12	5	55
Percentage	36.36%	40%	23.63%	21.81%	9.09%	100%

Chart-12

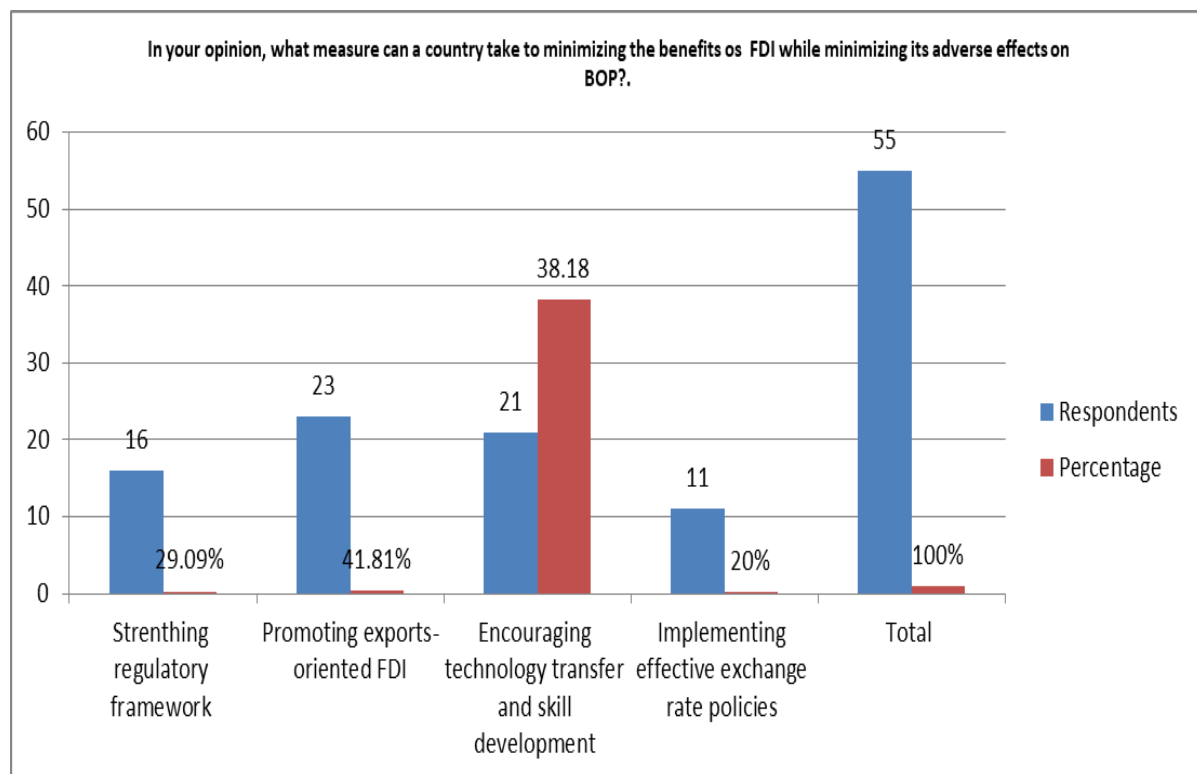


Interpretation: the most of the responders is dependency on foreign investment is 40%.

Table:13

In your opinion, what measure can a country take to minimizing the benefits os FDI while minimizing its adverse effects on BOP?.	Strenthging regulatory framework	Promoting exports-oriented FDI	Encouraging technology transfer and skill development	Implementing effective exchange rate policies	Total
Respondents	16	23	21	11	55
Percentage	29.09%	41.81%	38.18	20%	100%

Chart-13

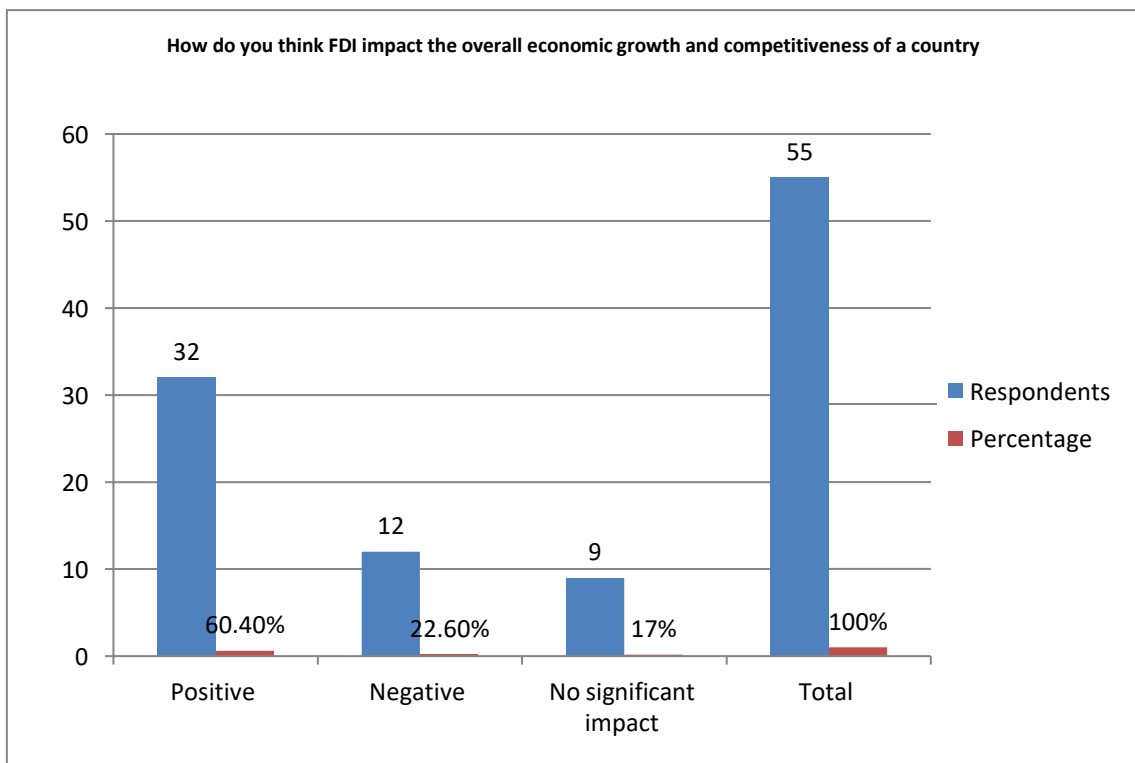


Interpretation: the most the responders is promoting exports oriented on FDI is 41.81%.

Table-14

How do you think FDI impact the overall economic growth and competitiveness of a country	Positive	Negative	No significant impact	Total
Respondents	32	12	9	55
Percentage	60.4%	22.6%	17%	100%

Chart-14

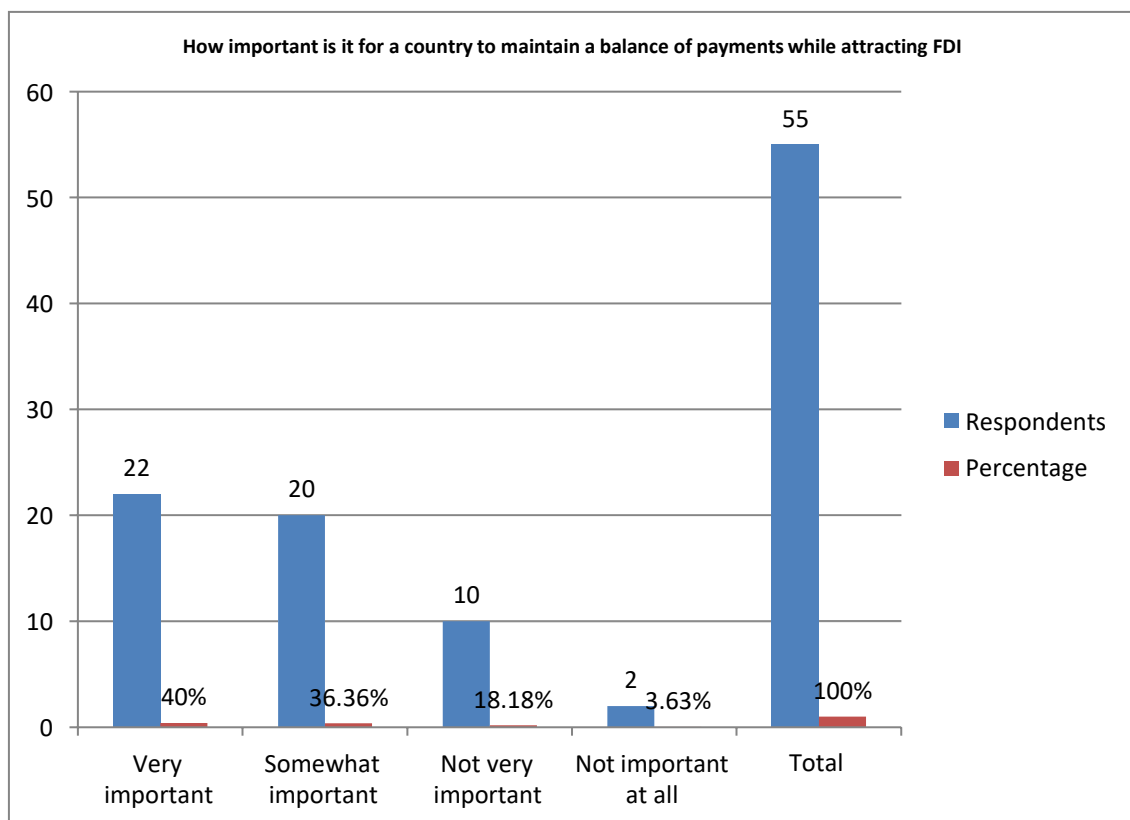


Interpretation: most of the responders positive is 60.4%.

Table-15

How important is it for a country to maintain a balance of payments while attracting FDI	Very important	Somewhat important	Not very important	Not important at all	Total
Respondents	22	20	10	2	55
Percentage	40%	36.36%	18.18%	3.63%	100%

Chart-15

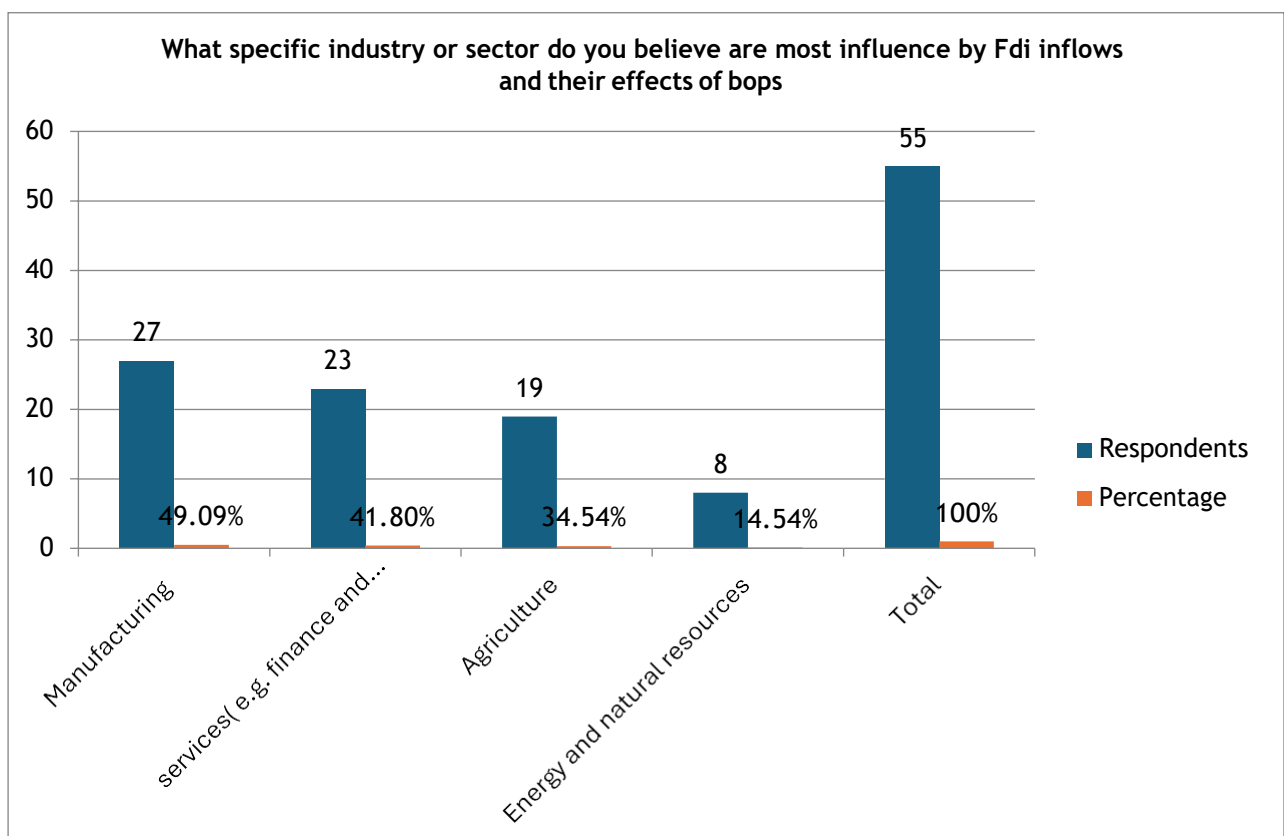


Interpretation: most of the responders is very important that is 40%.

Table-16

What specific industry or sector do you believe are most influence by Fdi inflows and their effects of bops	Manufacturing	services( e.g. finance and telecommunication)	Agriculture	Energy and natural resources	Total
Respondents	27	23	19	8	55
Percentage	49.09%	41.8%	34.54%	14.54%	100%

Chart-16

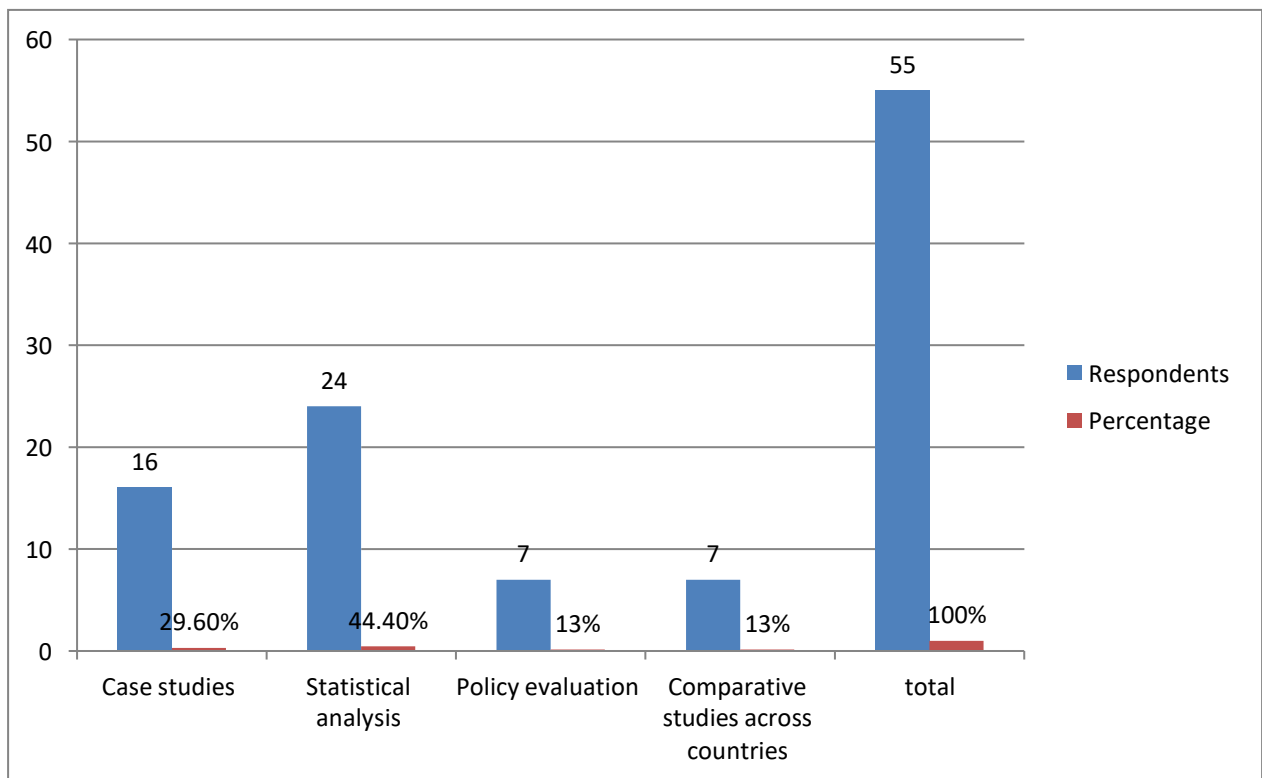


Interpretation: the most responders is manufacturing that is 49.09%.

Table-17

What additional information or research do you think would be valuable in understanding the relationship between FDI and BOPS?	Case studies	Statistical analysis	Policy evaluation	Comparative studies across countries	total
Respondents	16	24	7	7	55
Percentage	29.6%	44.4%	13%	13%	100%

Chart-17



Interpretation: most of the responders is statistical analysis is 44.40%.



## STATISTICAL TOOLS FOR ANALYSIS

H0: there is no significant impact on FDI can contribute to enhancing a country's economic development.

H1: there is significant impact on FDI can contribute to enhancing a country's economic development.

Gender	Yes, significantly	Yes, some extent	No, not really	Unsure	Total
Male	12(9.20)[0.85]	8(7.60)[0.02]	1(2.80)[1.016]	1(2.40)[0.82]	22
Female	11(13.80)[0.57]	11(11.40)[0.011]	6(4.20)[0.77]	5(3.60)[0.54]	33
Column total	23	19	7	6	55

The chi-square statistic is 4.7451. The p-value is 0.191446. The result is not significant at  $p < 0.05$ .

Since P value is less than 0.05, H0 reject and accepted H1. So, there is an impact of influence of brand reputation on a financial performance.

Age	Between 20-30	Above 30	Total
Male	20(20.00)[0.00]	2(2.00)[0.00]	22
Female	30(30.00)[0.00]	3(3.00)[0.00]	33
Column total	50	5	55

The chi-square statistic is 0. The p-value is 1. The result is not significant at  $p < 0.05$

## FINDINGS

- Gender distribution: Majority of respondents were female (60%) compared to male respondents (40%).
- Age distribution: Largest age group among respondents was between 20-30 years old, comprising 89.09% of the total.
- Occupational distribution: Most respondents were students (56.36%), followed by employed individuals (38.18%).
- Familiarity with FDI: Significant portion of respondents (55.60%) reported being somewhat familiar with FDI.
- Study of FDI and BOP: Majority of respondents (72.70%) had studied or researched the relationship between FDI and BOPs.
- Belief in FDI's impact: Nearly half of the respondents (47.27%) agreed that FDI has a significant impact on a country's BOP.
- Perception of FDI's effect on current account balance: Majority of respondents (41.30%) believed that FDI increases imports.
- Impact on BOP position: Most respondents (54.50%) believed that FDI improves a country's BOP surplus.
- Contribution to economic development: A significant portion of respondents (41.80%) believed that FDI can significantly contribute to a country's economic development.
- Importance of government policies: Respondents generally viewed government policies as somewhat important (46.30%) in attracting FDI and managing its impact on BOPs.
- Risks associated with FDI: The most perceived risk of FDI was dependency on foreign investment (40%), followed by exchange rate volatility (36.36%).
- Mitigation strategies: Promoting exports-oriented FDI was the most favored measure to minimize the adverse effects of FDI on BOPs (41.81%).
- Sector most influenced by FDI: Manufacturing was seen to be the sector most influenced by FDI at 49.09%.
- Valuable research areas: Respondents indicated that statistical analysis (44.40%) would be the most valuable addition to research methods while studying the relationship between FDI and BOPs.

## SUGGESTIONS

It is obvious that the findings of this study give full support to the hypothesis that Foreign Direct Investment is truly one of the most vital factors in contributing to the economic development of a country. The different factors under study have shown that FDI is actually one of the most important factors in shaping the economic environment of a nation. First, from the study, one finds a very clear relationship between FDI inflows and outflows and both capital and current accounts of the Balance of Payments. This is of real importance for monitoring and managing FDI flows for BOP stability, an important aspect of economic management. Also, FDI became a major determinant of trade dynamics, exchange rates, and the overall stability of the BOP. This further shows the essential role it plays in shaping the macroeconomic environment. Further, FDI is one of the

most important means of technology transfer and the enhancement of productivity and export competitiveness, thus providing vital impetus for economic growth and industrial development. In order to fully realize the benefits from FDI, the government should look more into investment-friendly policies, technology transfer facilitation, human capital investment, and support of export-oriented industries. All these proactive measures, along with the management of associated risks.

## CONCLUSION

The examination of the relationship between Foreign Direct Investment (FDI) inflows and outflows and their impact on the capital and current accounts of the Balance of Payments (BOP) revealed significant insights into the functioning of economies. Through rigorous analysis, it became evident that FDI plays a crucial role in shaping the capital and current accounts of the BOP. Notably, FDI inflows were found to contribute positively to the capital account by providing much-needed foreign investment, while FDI outflows often reflect a country's increasing global economic presence, impacting both the capital and current accounts. Additionally, the evaluation of the mechanism by which FDI determines trade dynamics, exchange rates, and overall BOP stability shed light on the intricate interplay between FDI and macroeconomic indicators. FDI was identified as a key determinant of trade dynamics, influencing export competitiveness, import patterns, and overall trade balances.

Moreover, FDI exerts a significant influence on exchange rates, with inflows often leading to currency appreciation, while outflows can contribute to currency depreciation. This dynamic interaction underscores the importance of FDI in shaping the stability of the BOP and the broader macroeconomic environment.

In conclusion, the findings underscore the critical role of FDI in driving economic growth, trade dynamics, and exchange rate stability. By understanding the relationship between FDI inflows and outflows and their impact on the capital and current accounts of the BOP, policymakers can formulate strategies to attract investment, promote exports, and maintain macroeconomic stability. Moreover, recognizing the mechanism by which FDI influences trade dynamics, exchange rates, and overall BOP stability is essential for crafting effective policies to maximize the benefits of FDI while mitigating associated risks. Ultimately, leveraging the transformative potential of FDI can enhance economic development and contribute to the prosperity of nations in an increasingly interconnected global economy.