

## DSD SOFT – Direct Store Delivery Software

Prof. Abdul Majid Ansari<sup>1</sup>, Rabiya Pangarkar<sup>2</sup>, Shehzad Khot<sup>3</sup>, Mohd Ziyaulhaq Qurishe<sup>4</sup>, Shoab Khan<sup>5</sup>

<sup>1</sup>Computer Engineering, Anjuman-I-Islam's Kalsekar Technical Campus, University Of Mumbai

<sup>2</sup>Computer Engineering, Anjuman-I-Islam's Kalsekar Technical Campus, University Of Mumbai

<sup>3</sup> Computer Engineering, Anjuman-I-Islam's Kalsekar Technical Campus, University Of Mumbai

<sup>4</sup> Computer Engineering, Anjuman-I-Islam's Kalsekar Technical Campus, University Of Mumbai

<sup>5</sup> Computer Engineering, Anjuman-I-Islam's Kalsekar Technical Campus, University Of Mumbai

\*\*\*

**Abstract** - Direct store delivery (DSD) software is a powerful solution that streamlines the delivery process for businesses that deliver products directly to stores or customers. This software system architecture includes components such as mobile devices, inventory management, route optimization, GPS tracking, payment processing, and reporting and analytics. By integrating these components, DSD software provides businesses with real-time visibility into their delivery operations, enabling them to optimize routes, manage inventory, and improve overall efficiency. With the ability to automate tasks, eliminate manual processes, and increase accuracy, DSD software can help businesses reduce costs, improve customer satisfaction, and gain a competitive edge in the marketplace.

**Key Words:** Inventory Management, Customer Relationship Management, Business Process, Supply Chain

### 1. INTRODUCTION

Direct Store Delivery (DSD) software is an innovative solution designed to simplify and streamline the delivery process for businesses that sell and distribute their products directly to stores or customers. DSD software is a comprehensive system that combines various technological components, including mobile devices, inventory management, GPS tracking, payment processing, and reporting and analytics, to help businesses automate and optimize their delivery operations. By integrating these components, DSD software provides real-time visibility into the delivery process, allowing businesses to manage inventory levels, track deliveries, and optimize routes, resulting in greater efficiency and cost savings. In this way, DSD software enables businesses to improve customer satisfaction, reduce operational costs, and gain a competitive edge in the market. This technology has revolutionized the retail industry, allowing businesses to streamline their delivery process, and in turn, meet the ever-evolving demands of consumers.

### 2. PURPOSE

The purpose of direct store delivery (DSD) software is to streamline the delivery process of goods and products from manufacturers or distributors to retailers. DSD software automates and optimizes various aspects of the delivery process, such as order management, inventory tracking, route planning, and invoicing. By using DSD software, manufacturers and distributors can increase efficiency, reduce costs, and improve accuracy in their delivery operations. Additionally, DSD software can provide real-time visibility into delivery statuses, enabling manufacturers and distributors to quickly address any issues or delays that may arise during the delivery process. Ultimately, the purpose of DSD software is to improve the overall customer experience by ensuring that products are delivered accurately and on time.

### 3. PROJECT SCOPE

The scope of this project is developed a direct store delivery application that includes various functionalities that can help optimize the delivery process for manufacturers and distributors.

### 4. PROJECT GOALS AND OBJECTIVES

The primary goal of DSD software is to optimize the entire supply chain process and provide a seamless delivery experience for the retailers and their customers. Here are some specific goals of direct store delivery software:

- **Increase Efficiency:** DSD software aims to automate and optimize various tasks such as order processing, invoicing, inventory management, and route planning, thereby increasing operational efficiency and reducing delivery time.
- **Improve Accuracy:** DSD software helps to minimize errors in order fulfilment, invoicing,

and inventory tracking by providing real-time data, ensuring greater accuracy and reducing the risk of lost sales and inventory discrepancies.

- **Enhance Customer Service:** By providing real-time tracking information and delivery notifications, DSD software enables retailers to provide better customer service, including faster response times, improved order accuracy, and greater flexibility in delivery options.
- **Boost Sales:** DSD software can help increase sales by providing retailers with real-time inventory data, enabling them to quickly restock popular items and identify emerging trends and opportunities.
- **Reduce Costs:** DSD software can help to reduce costs by optimizing routes, minimizing transportation expenses, and streamlining administrative tasks such as invoicing and payment processing.
- **Increase Visibility:** DSD software provides real-time visibility into the entire supply chain, enabling retailers to track inventory, monitor delivery status, and optimize operations in real-time.

Objectives of DSD SOFT are:

- **Automate order management:** DSD software enables manufacturers or distributors to create, track, and manage orders more efficiently. This reduces the chances of errors or delays, ensuring that orders are fulfilled on time.
- **Optimize inventory management:** DSD software allows manufacturers or distributors to track inventory levels in real-time, ensuring that there are enough products available for delivery. This helps to reduce waste and minimize stock-outs.
- **Simplify payment processing:** DSD software automates the payment process, making it easy for retail stores to pay for products and services. This reduces the time and resources required to manage accounts receivable.
- **Provide analytics and reporting:** DSD software provides manufacturers or distributors with insights into inventory levels, sales, and delivery performance. This helps them make informed decisions about inventory management, product pricing, and route planning.

## 5. PROJECT MANAGEMENT APPROACH

Developing Direct Store Delivery (DSD) software requires a project management approach that is tailored to the unique requirements of the project. Here are some key steps that can be taken to manage the development of DSD software:

- **Define the Project Scope:** The first step is to clearly define the scope of the project. This involves identifying the specific features and functionality that the software must include, as well as the timelines and budgets for the project.
- **Identify Stakeholders:** The next step is to identify the stakeholders who will be impacted by the project. This includes internal stakeholders such as the project team and external stakeholders such as customers and vendors.
- **Develop a Project Plan:** The project plan should outline the key milestones, timelines, and deliverables for the project. It should also identify the resources required for the project and any potential risks or obstacles that may arise.
- **Assign Roles and Responsibilities:** Each member of the project team should be assigned specific roles and responsibilities. This will help to ensure that everyone is clear about what is expected of them and that the project stays on track.
- **Agile Development Approach:** DSD software development requires an agile development approach as it involves continuous iterations and updates. Therefore, it is important to implement an agile methodology, such as Scrum or Kanban, which allows for flexibility and frequent feedback from stakeholders.
- **Testing and Quality Assurance:** Testing and quality assurance should be an integral part of the development process. Regular testing ensures that the software is meeting the requirements, is reliable and meets quality standards.
- **Deployment and Support:** Once the software is developed, it needs to be deployed to the production environment, and the necessary support should be provided to ensure that it is functioning correctly and efficiently.

## 6. PRODUCT FEATURES

Product Features of DSD SOFT are:

- **Order management:** DSD software allows manufacturers or distributors to create, track, and manage orders more efficiently. This includes features such as order creation, order tracking, invoicing, and payment processing.
- **Inventory management:** DSD software provides manufacturers or distributors with real-time inventory visibility, ensuring that they have enough products available for delivery. This includes features such as inventory tracking, stock level alerts, and product expiration tracking.
- **Payment processing:** DSD software simplifies payment processing by automating payment collection and tracking. This includes features such as payment processing, invoicing, and account management.
- **Analytics and reporting:** DSD software provides manufacturers or distributors with insights into inventory levels, sales, and delivery performance. This includes features such as real-time reporting, inventory forecasting, and performance analytics.
- **Mobile compatibility:** DSD software is often designed to be mobile-friendly, enabling drivers to access the software on their mobile devices while on the road. This includes features such as mobile access, GPS tracking, and barcode scanning.

## 7. USER CLASSES AND CHARACTERISTICS

There are several user classes that may interact with a direct store delivery (DSD) software, each with their own set of characteristics and needs. Here are some examples:

- **Delivery Team:** This user class includes delivery drivers, warehouse staff, and other personnel responsible for managing the delivery process. They need access to real-time data on inventory levels, delivery schedules, and route planning, as well as tools for tracking and managing deliveries on the go.
- **Administrators:** This user class includes the IT and administrative staff responsible for managing the DSD software and its associated

systems. They need access to tools for managing user accounts, configuring the software, and monitoring system performance.

- **Customers:** This user class includes the end consumers who purchase products from the retailers using the DSD software. While they may not directly interact with the software, their needs and preferences are an important consideration in the design and development of the software.

## 8. SYSTEM FEATURES

Some common system features found in DSD software:

- **Real-Time Inventory Tracking:** The software should provide real-time updates on inventory levels and stock availability, enabling delivery teams to manage their inventory effectively.
- **Order Processing:** DSD software should provide tools for processing and managing customer orders, including tools for invoicing, payment processing, and order tracking.
- **Barcode Scanning:** The software should include tools for scanning barcodes, which can help to reduce errors and improve the accuracy of inventory tracking and order processing.
- **Customer Management:** The software should provide tools for managing customer information, preferences, and purchasing history, allowing sales teams to tailor their offerings to each customer.
- **Sales Analytics:** The software should provide tools for analyzing sales data, allowing businesses to identify trends and patterns in customer behavior, and make informed decisions about product offerings and promotions.
- **Mobile Support:** The software should be mobile-friendly, allowing delivery teams to manage deliveries and access important information on the go.
- **Reporting and Analysis:** The software should provide tools for generating reports and analyzing data, enabling businesses to identify areas for improvement and make data-driven decisions.
- **Integration:** The software should be able to integrate with other systems used by the

business, such as inventory management and accounting software, to ensure data consistency and accuracy.

## 9. SYSTEM ARCHITECTURE DESIGN

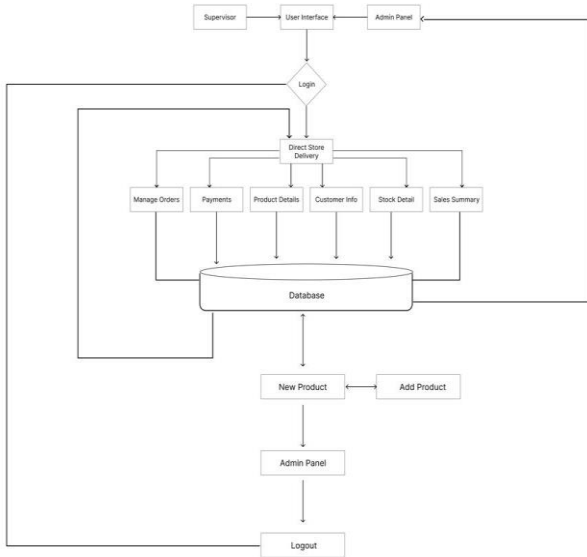


Fig – 1: System Architecture

## 10. SUB-SYSTEM DEVELOPMENT

Subsystems are distinct modules or components of a software system that perform specific functions or tasks. When developing a DSD software system, the subsystems may include:

- **Order management subsystem:** This subsystem is responsible for managing the entire order fulfillment process, including order creation, tracking, and invoicing.
- **Inventory management subsystem:** This subsystem is responsible for managing the inventory levels of products in the warehouse and on delivery trucks. It ensures that the right products are in stock and available for delivery.
- **Payment processing subsystem:** This subsystem is responsible for processing payments from retail stores and managing accounts receivable.
- **Analytics and reporting subsystem:** This subsystem is responsible for generating reports and analyzing data to help managers make informed decisions about inventory, routes, and overall business performance.

## 11. CLASS DIAGRAM

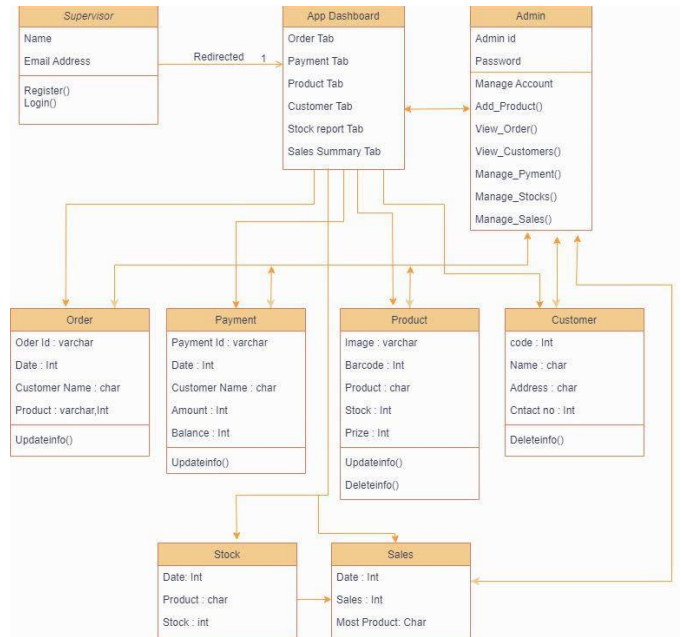


Fig – 2: Class Diagram

## 12. SEQUENCE DIAGRAM

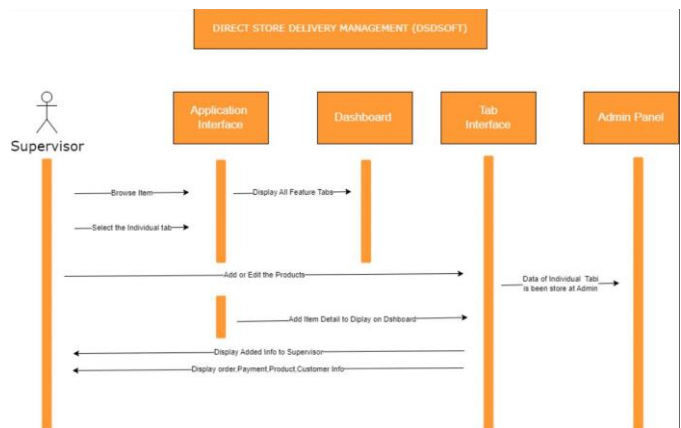
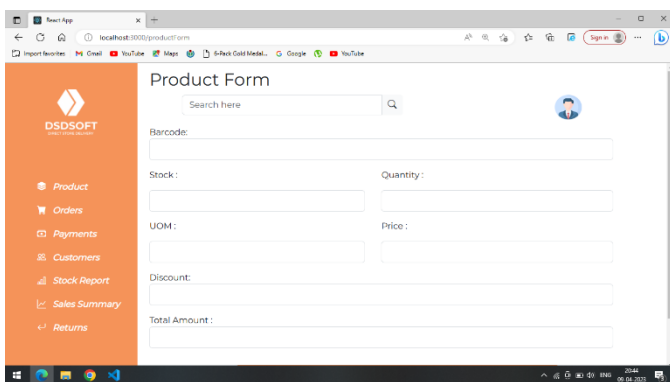
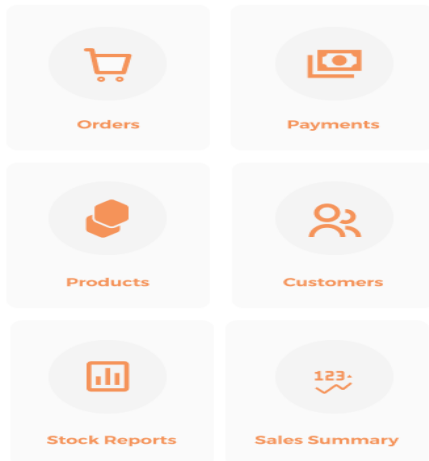


Fig – 3: Sequence Diagram

## 13. SCREENSHOTS







## 14. CONCLUSIONS

DSD software provides several benefits, including real-time updates on delivery schedules and routes, accurate inventory tracking, automatic replenishment orders, and detailed data analytics, enabling users to make informed decisions and optimize their delivery processes. The use of DSD software also improves communication and collaboration among teams, enhancing overall supply chain performance. While there are challenges to the implementation of DSD software, such as high initial costs and the need for user training, the benefits outweigh the challenges. The increasing demand for faster and more efficient delivery processes in the FMCG industry highlights the importance of DSD software in improving supply chain performance and meeting customer expectations.

In conclusion, DSD software is a critical tool for businesses seeking to optimize their delivery processes and improve supply chain performance in the fast-moving consumer goods industry. Understanding the characteristics and requirements of DSD software users

is essential to designing a system that meets their needs and ensures successful adoption of the software.

## ACKNOWLEDGEMENT

We would like to take the opportunity to express our sincere thanks to our guide Prof. Abdul Majid Ansari, Assistant Professor, Department of Computer Engineering, AIKTC, School of Engineering, Panvel for his invaluable support and guidance throughout our project research work. Without his kind guidance & support this was not possible.

We are grateful to him for his timely feedback which helped us track and schedule the process effectively. His time, ideas and encouragement that he gave helped us to complete our project efficiently.

We would like to express deepest appreciation towards Dr. Ramjan A. Khatik, I/C Director, AIKTC, Navi Mumbai, Prof. Tabrez Khan, Head of Department of Computer Engineering.

## REFERENCES

- Otto, A., Schoppengerd, F.J. and Shariatmadari, R., 2009. Success in the consumer products market—understanding direct store delivery. *Direct Store Delivery: Concepts, Applications and Instruments*, pp.1-29.
- Mukai, W., Natchetoi, Y. and Dagtas, S., 2009. Mobile Solutions for Direct Store Delivery. *Direct Store Delivery: Concepts, Applications and Instruments*, pp.207-220.
- Mittal, Ajay. "Understanding Direct Store Delivery: Design, Evaluation & Implications." In *Proceedings of the 9th Indian Conference on Human Computer Interaction*, pp. 102-111. 2018.
- Chen, Liang. *Product & customer profiling for direct store delivery (DSD)*. Diss. Massachusetts Institute of Technology, 2008.
- Dujak, D., 2019. Causal analysis of retail distribution system change from direct store delivery to centralized distribution. *IBIMA Bus Rev*, 2019, pp.1-14.

