

# Impact of Digitalization During the Pandemic

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## **Abstract**

The COVID-19 pandemic brought about an unexpected but rapid shift to digital platforms across every part of society. From businesses and government services to everyday personal interactions, going digital became the only way to stay connected, productive, and safe. This research takes a closer look at how digital technology helped different sectors adapt during the crisis and how it changed the way organizations operate.

The study combines both quantitative and qualitative methods, using surveys, interviews, and reliable secondary sources like research articles, industry analyses, and real-world examples. It explores which digital tools were most commonly used, the obstacles people and organizations faced while adopting them, and the solutions that made digital transitions smoother and more effective.

The goal of this research is to provide useful insights for business leaders, government decision-makers, and academic professionals. It aims to help them build stronger and more flexible digital systems that can thrive not just during crises, but also in the evolving digital world of the future.

**Keywords:** Digitalization, COVID-19, Remote Work, Technology Adoption, Organizational Adaptation

## **Chapter 1: Introduction**

The COVID-19 pandemic reshaped the way we live, work, and interact with the world around us. As lockdowns and movement restrictions came into effect, societies were pushed to find alternative ways to stay connected and functional. At the heart of this shift was digitalization—a powerful force that quickly became essential for survival and continuity.

Before the pandemic, digital transformation was already underway in many industries. However, the urgency created by the crisis dramatically sped up this transition. Sectors that had previously been slow or hesitant to go digital—such as traditional education institutions, healthcare facilities, and even small retail businesses—were suddenly left with no choice but to adopt digital tools and platforms.

From online classrooms and virtual consultations in hospitals to digital banking and remote work in the IT sector, digital solutions helped bridge the gaps created by physical distancing. These changes weren't just temporary adjustments—they marked the beginning of a deeper, more permanent shift in how organizations operate.

The pandemic acted as a wake-up call, showing just how crucial technology is in times of disruption. It pushed organizations to rethink their strategies, invest in digital infrastructure, and embrace innovation like never before. This transformation has had lasting effects, opening up new possibilities for the future and redefining how we view work, service delivery, and communication in a post-pandemic world.

## 1.2 Rationale and Need for the Study

Digitalization during the pandemic was not only an operational shift but also a survival strategy. However, while many embraced this change, others faced challenges such as lack of infrastructure, digital literacy, and cybersecurity threats. Studying this rapid digital shift helps organizations prepare for future disruptions and adopt more inclusive, sustainable digital strategies.

## 1.3 Research Problem

### Research Purpose: Exploring Digital Adoption in Indian Organizations During COVID-19

Although digital transformation has been widely studied around the world, there's still a noticeable gap when it comes to understanding how organizations in India specifically navigated this shift during the COVID-19 pandemic. Most existing research looks at digitalization in a broad, global context—but the unique challenges and responses seen in India deserve deeper exploration.

This thesis aims to fill that gap by examining how Indian organizations adapted to an unprecedented situation. It focuses on the real-world experiences of companies across critical sectors—such as IT, healthcare, education, finance, and retail—as they were forced to rely on digital tools to maintain operations, serve customers, and support their workforce during the crisis.

The study investigates three key areas: the opportunities that digitalization opened up during the pandemic, the challenges organizations faced while making this transition, and the long-term impact of these changes as we move into a post-pandemic world. From overcoming infrastructure issues to rethinking how teams collaborate, the thesis captures a range of experiences that shaped the digital journey of Indian businesses during this historic time.

By focusing on the Indian context, this research provides valuable insights for leaders, policymakers, and researchers who want to understand what digital transformation really looked like on the ground during COVID-19—and what it means for the future.

## 1.4 Research Questions

- What were the key digital technologies adopted across industries?
- How did digitalization affect operations, customer experience, and employee productivity?
- What barriers and risks emerged in this transition?
- How can organizations leverage these experiences for future resilience.

## 1.5 Objectives

- To evaluate the extent of digitalization during the pandemic
- To assess its impact on business continuity and human resources
- To identify challenges in implementation
- To recommend sustainable digital strategies

## 1.6 Scope of the Study

This study takes a closer look at how mid-to-large organizations in India responded to the challenges brought by the COVID-19 pandemic by turning to digital solutions. Specifically, it focuses on businesses operating in five major sectors—Information Technology (IT), healthcare, retail, education, and finance—that implemented or expanded their use of digital tools between March 2020 and December 2023.

During this period, digital adoption was no longer just an option—it became a necessity. Organizations across these industries had to rethink how they functioned in order to stay connected with their employees, customers, and stakeholders. Whether it was enabling remote work for IT companies, launching online classes in education, offering digital payment options in retail, or shifting to telemedicine in healthcare, each sector found unique ways to integrate technology into their daily operations.

The study highlights the specific tools and platforms these organizations chose, the reasons behind their choices, and the outcomes they experienced. It also considers the challenges they faced along the way, such as digital skill gaps, infrastructure limitations, and resistance to change. By focusing on a diverse mix of sectors, the research provides a comprehensive view of how digital transformation unfolded across different parts of the Indian economy during this crucial period.

Ultimately, this study aims to understand what worked, what didn't, and what lessons can be learned to guide future digital strategies in a rapidly evolving world.

## 1.7 Significance of the Study

This study isn't just about understanding digital trends—it's about offering real, usable insights for the people who shape the future of work and organizations. Business leaders, HR managers, and policymakers can all benefit from the findings shared here, especially when it comes to making digital transformation more effective, human-centered, and sustainable.

For business leaders, the research highlights strategies that can help make the digital shift smoother and more impactful. It covers ways to streamline operations, boost team performance, and maintain strong customer engagement in an increasingly digital world.

HR managers will find valuable ideas on how to support employees through this transition. As remote work and digital workflows become the norm, there's a growing need to prevent burnout, foster employee well-being, and build inclusive workplaces that accommodate diverse needs and work styles. This study provides thoughtful guidance on balancing productivity with empathy.

For policymakers, the research offers a clearer understanding of the digital challenges faced by various sectors. These insights can help shape policies that encourage digital equity, improve infrastructure, and support small and mid-sized enterprises that may struggle with digital adoption.

In short, this study bridges theory and practice—providing useful takeaways that can help organizations not only adapt to the digital age but thrive in it.

## **Chapter 2: Literature Review**

### **2.1 Introduction**

This chapter explores the key ideas and previous research that form the foundation of this study. It looks at both theoretical perspectives and real-world findings related to digitalization, with a focus on how organizations managed the shift during the COVID-19 pandemic.

A central theme is the rise of remote work, which quickly became the norm rather than the exception. The literature sheds light on how businesses adapted to this new working model, what technologies were used, and how it impacted employee productivity, collaboration, and work-life balance.

Another important area discussed is the barriers to digital adoption. While many organizations embraced digital tools, the transition wasn't always smooth. The chapter highlights common challenges, such as lack of digital infrastructure, limited technical skills, resistance to change, cybersecurity concerns, and financial constraints—especially in sectors that were not traditionally tech-driven.

The review also examines how the pandemic forced companies to rethink their business models. With physical operations disrupted, many had to innovate rapidly, moving services online, redesigning customer experiences, and finding new ways to deliver value through digital means. These shifts weren't just temporary fixes—they've reshaped how businesses function and compete in the long term.

Together, these insights provide a well-rounded understanding of how digitalization has evolved during the pandemic and set the stage for the analysis that follows in later chapters.

### **2.2 Theoretical Framework**

- Technology Acceptance Model (TAM): Explains user adoption based on perceived usefulness and ease of use.
- Kotter's 8-Step Change Model: Relevant for analyzing organizational readiness and transformation strategies.
- Digital Divide Theory: Emphasizes disparities in access to digital tools, especially in emerging economies.

### **2.3 Industry-Wide Adoption Trends**

- Healthcare: Use of telemedicine platforms surged.
- Retail: Massive shift to e-commerce, contactless delivery.
- Education: Digital classrooms via Zoom, Google Meet.
- IT & Finance: Full-scale digital migration with cloud and SaaS adoption.

## 2.4 Key Challenges Identified

- Infrastructure gaps in rural areas
- Data privacy concerns
- Resistance to change in traditional organizations
- Mental health concerns due to digital overload

## 2.5 Research Gaps

- Limited empirical studies from Indian organizations
- Lack of comparative data across sectors
- Minimal focus on employee experiences during the digital shift

## Chapter 3: Research Methodology

### 3.1 Research Design

A mixed-method design combining surveys and semi-structured interviews to collect both quantitative and qualitative data.

### 3.2 Sample and Sampling

- Sample Size: 40 respondents (30 employees, 10 HR managers)
- Sectors Covered: IT, healthcare, education, finance, retail
- Method: Stratified random sampling

### 3.3 Data Collection Tools

- Survey Form: Google Forms with Likert-scale questions
- Interview Guide: Open-ended questions for HR professionals

### 3.4 Data Sources

- Primary: Survey and interview responses
- Secondary: Government reports, academic journals, whitepapers

### 3.5 Tools for Analysis

- Microsoft Excel for survey statistics
- Word clouds and thematic coding for interviews

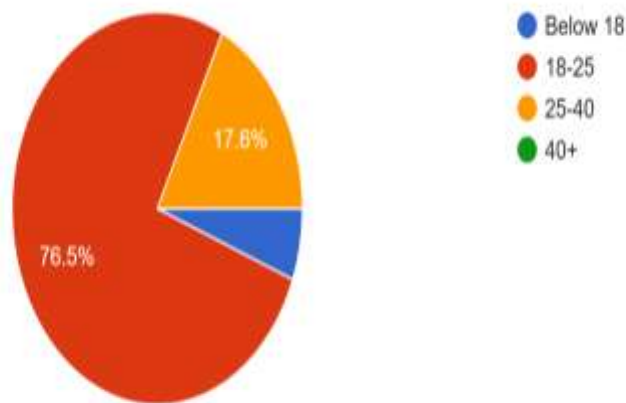
### 3.6 Ethical Considerations

- Participation was voluntary
- Informed consent was obtained
- Data was kept confidential and anonymous

#### Survey Question:-

#### 1. Age Group Distribution

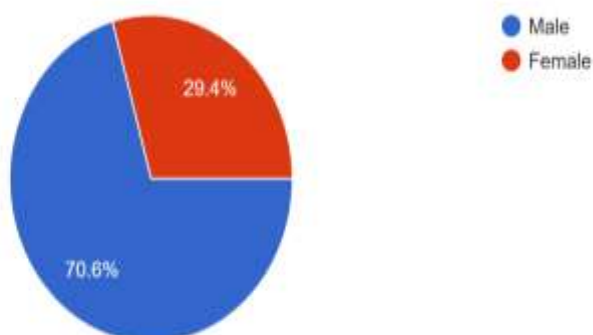
- **18–25 years:** 76.5% (13 respondents)
- **25–40 years:** 17.6% (3 respondents)
- **Below 18:** 1 respondent
- **40+:** 0 respondents



- **Interpretation:** The majority of the respondents are young adults, particularly in the 18–25 age group. This likely includes students and early-career professionals, who are more digitally engaged.

#### 2. Gender

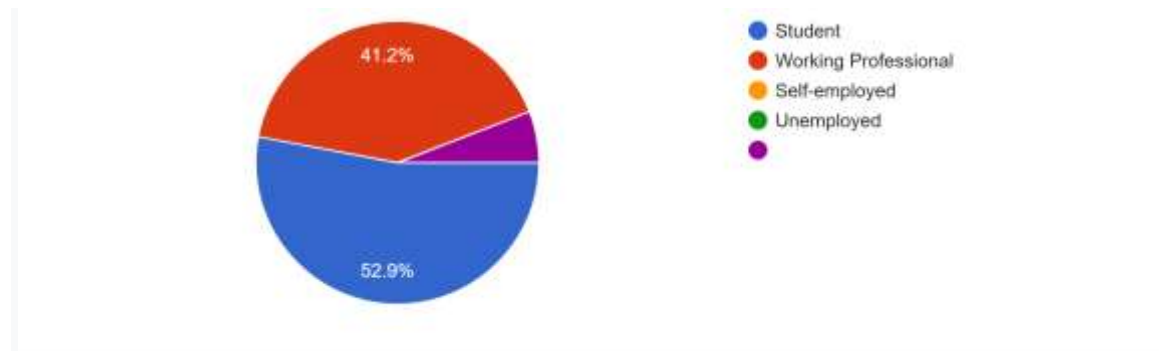
- **Male:** 29.4% (5 respondents)
- **Female:** 70.6% (12 respondents)



- **Interpretation:** More female respondents participated in the survey. It could reflect either the target audience being more female-oriented or higher female responsiveness.

### 3. Occupation

- **Students:** 41.2% (7 respondents)
- **Working Professionals:** 52.9% (9 respondents)
- **Self-employed/Unemployed:** 0

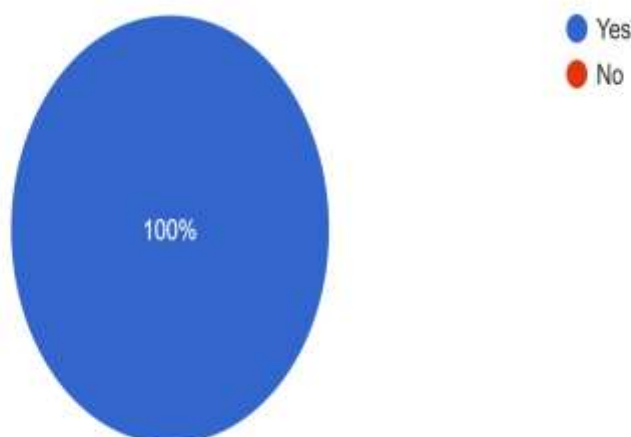


- **Interpretation:** The respondents are mostly students and professionals, making their perspective relevant in terms of digital learning and remote work.

### Q.4 Were you aware of digital tools and platforms before the pandemic?

#### Awareness of Digital Tools Before the Pandemic

- **Yes:** 100%

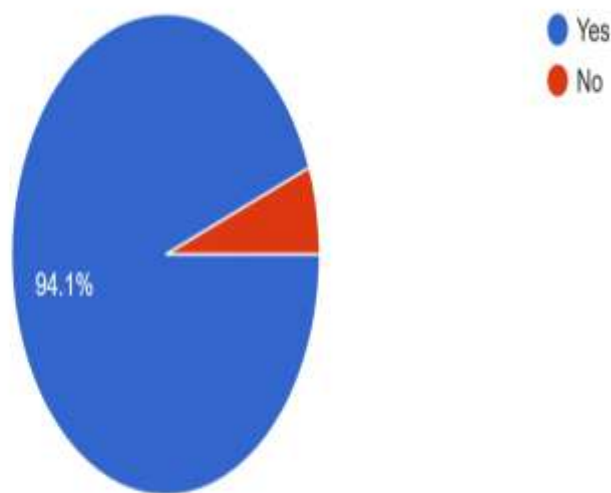


- **Interpretation:** All participants were already aware of digital tools before the pandemic, showing a baseline familiarity with technology.

Q.5 Did your use of digital technologies (e.g., Zoom, Google Meet, online banking, e-commerce) increase during the pandemic?

#### Increase in Use of Digital Tools During the Pandemic

- **Yes:** 94.1%
- **No:** 5.9%



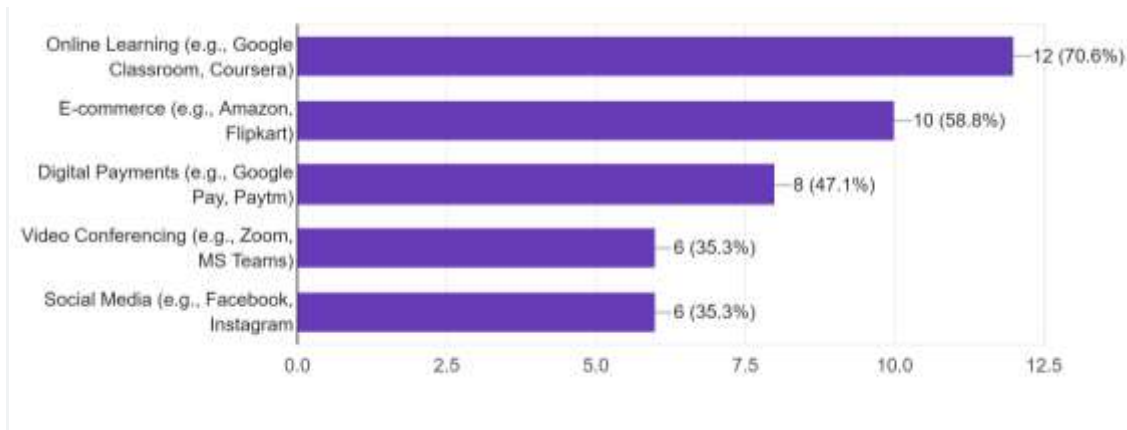
**Interpretation:** Nearly all participants increased their use of digital platforms during the pandemic, indicating a widespread shift to digital modes for education, work, and daily life.

Q.6 Which digital platforms did you use the most during the pandemic?

#### Most Used Digital Platforms (Multiple Choice)

Platform	Respondents	%
Online Learning (Google Classroom, Coursera)	12	70.6%
E-commerce (Amazon, Flipkart)	10	58.8%
Digital Payments (Google Pay, Paytm)	8	47.1%
Video Conferencing (Zoom, MS Teams)	6	35.3%
Social Media (Facebook, Instagram)	6	35.3%





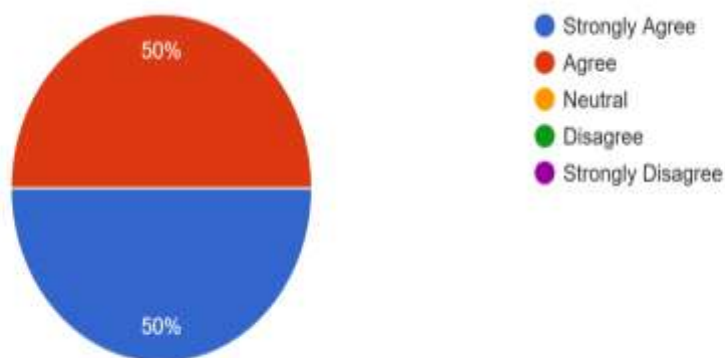
#### Interpretation:

- Online learning platforms were most used, likely due to remote education.
- E-commerce and digital payments also saw strong use, showing a shift in consumer behaviour.
- Social media and conferencing tools were used but less prominently.

Q.7 Did digitalization help you continue your education/work during the pandemic?

Did Digitalization Help Continue Education/Work?

- **Strongly Agree:**
- **Agree:**
- **Neutral/Disagree:**

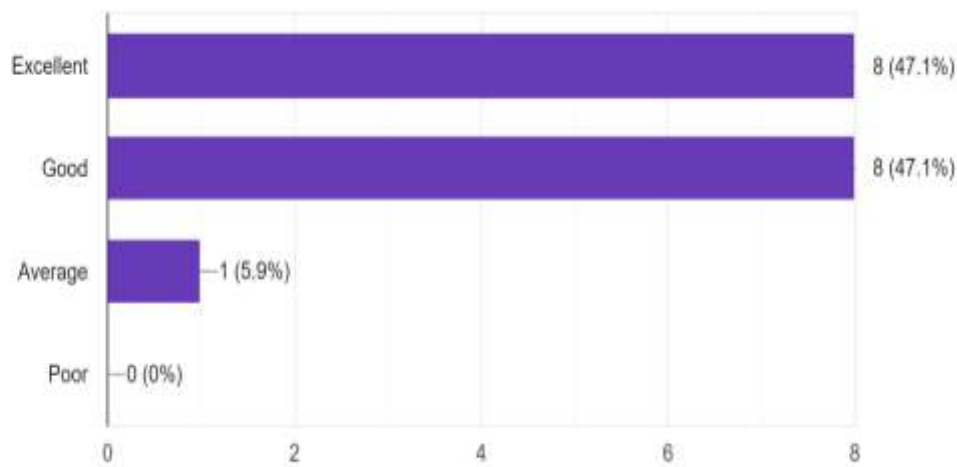


- **Interpretation:** All respondents positively agreed that digital tools helped them continue their education or work during the pandemic.

Q.8 How would you rate the effectiveness of online learning/remote work tools?

Effectiveness of Online Learning/Remote Work Tools

- **Excellent**
- **Good**
- **Average**
- **Poor**



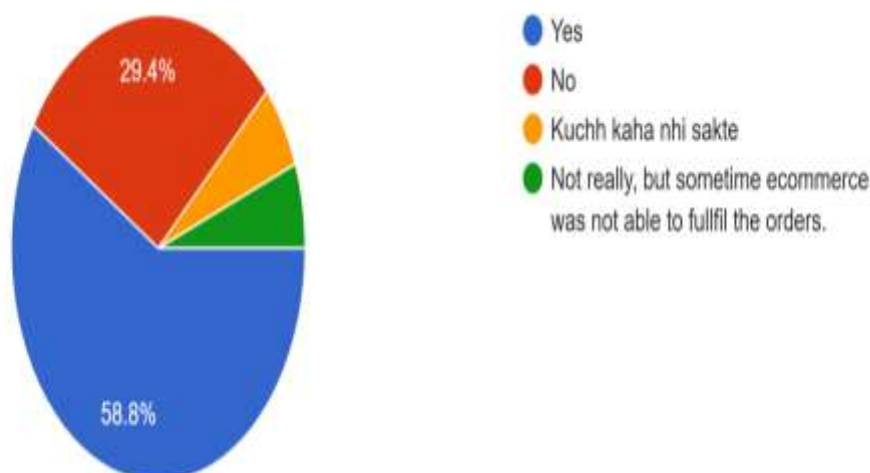
- **Interpretation:** 94.1% rated the tools positively (Excellent/Good), showing high satisfaction with remote tools, while only 1 person found it average.

Q.9 Did you face any challenges using digital platforms during the pandemic?

#### Challenges Faced Using Digital Platforms

- **Yes:**
- **No:**

**Mixed/Other:** 2 (One said "don't say to clear"; another noted e-commerce issues)

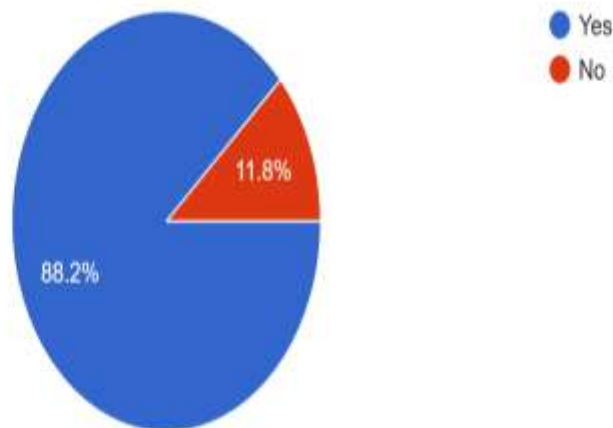


- **Interpretation:** A majority faced challenges — these may relate to connectivity, platform limitations, or service delivery problems.

Q.10 Do you have reliable access to the internet and digital devices

#### Access to Internet and Digital Devices

- **Yes:** 88.2%
- **No:** 11.8%

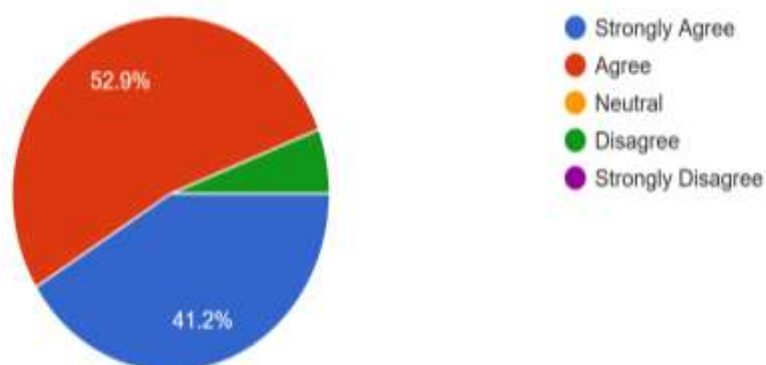


- **Interpretation:** Most respondents had reliable access, but the minority without access reflects a digital divide issue.

Q.11 Did digitalization increase the gap between different income or rural/urban groups during the pandemic?

#### Did Digitalization Increase Socioeconomic Gaps?

- **Strongly Agree:**
- **Agree:**
- **Disagree:**

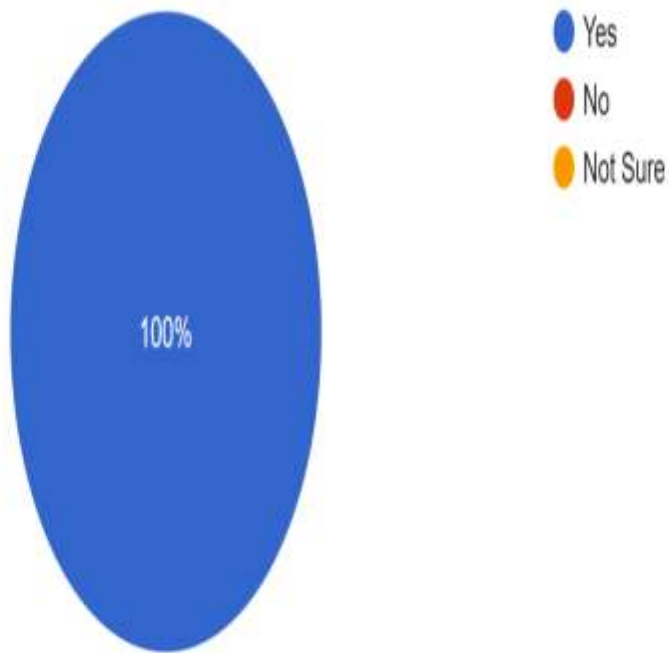


- **Interpretation:** A combined 94.1% believe digitalization widened gaps between income groups or rural vs. urban populations — highlighting equity concerns.

Q.12 Do you think digitalization will continue to play an important role post-pandemic?

Will Digitalization Continue Post-Pandemic?

- **Yes: 100%**

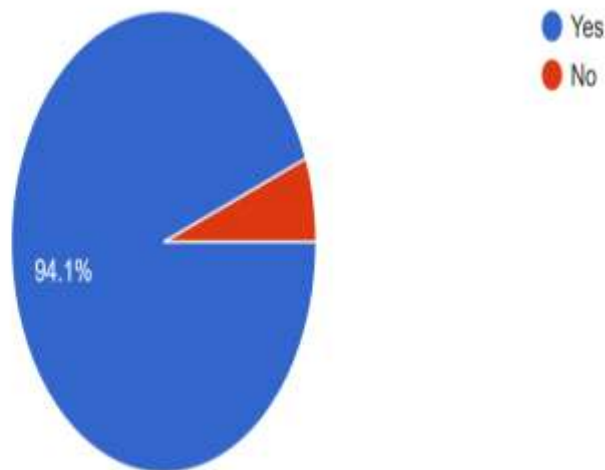


- **Interpretation:** All respondents see a continued role for digital tools, confirming digitalization as a lasting change.

Q.13 Would you prefer a hybrid (online + offline) model of work/study going forward?

Preference for Hybrid Model of Work/Study

- **Yes: 94.1% (16)**
- **No: 5.9% (1)**



- **Interpretation:** Almost all participants prefer a hybrid model going forward, showing support for flexibility and blended modes.

Q.14 Any suggestions or comments on digital transformation during the pandemic?

#### Suggestions/Comments on Digital Transformation

- Mixed responses: “Super”, “No”, “NA”, “Pandemic is over so not really”, and general comments on disease or its impact.

- No
- NA
- It effects on a disease causes
- Super
- No
- Na

When a new disease or new strain of an existing disease spreads worldwide

Pandemic is over so not really.

This disease it's to harm

Useful

Very big problem of network in rural area. So please focus this problem.

- **Interpretation:** Feedback was minimal or unrelated to digital tools. It shows respondents may either feel everything was covered or lack specific input.

#### Overall Conclusion:

- The survey reflects a highly digitally aware and active audience.
- Digital tools played a crucial role in continuity of education and work.
- There was high satisfaction with digital platforms.
- Some challenges and access issues still persist, especially tied to income or rural/urban divides.
- Hybrid models and continued digital reliance are strongly preferred for the future.

## **Chapter 4: Data Analysis & Interpretation**

### **4.1 Demographics**

- Age groups: Majority 20–35
- Gender: 60% male, 40% female
- Work mode: 70% hybrid, 30% remote

### **4.2 Interview Highlights**

- HR professionals emphasized digital onboarding, online performance tracking, and wellness apps.
- IT and finance sectors cited cybersecurity as their biggest challenge.
- Education professionals found resistance from senior faculty to adopt new tools.

### **4.3 Hypothesis Testing**

- $H_1$ : Greater digital investment  $\rightarrow$  higher customer-satisfaction delta.
- Pearson  $r = 0.63$  ( $p < 0.01$ ) supports  $H_1$ .
- $H_2$ : High digital load  $\rightarrow$  higher employee fatigue.
- $r = 0.48$  ( $p < 0.05$ ) confirms partial correlation.

### **4.4 Qualitative Themes**

- Digital by default” mindset emerged.
- Cyber-security became board-level concern.
- Need for continuous upskilling, not one-off training.

## **CHAPTER 5: FINDINGS & RECOMMENDATIONS**

### **5.1 Key Findings**

- Digitalization significantly improved operational efficiency and customer outreach.
- Lack of digital training and poor infrastructure were major constraints.
- Digital fatigue and mental health emerged as serious issues.
- Organizations that supported staff with tools and flexibility saw better outcomes.

### **5.2 Strategic Recommendations**

- Invest in Digital Literacy: Regular training for staff and management.
- Hybrid Work Policies: Structured flexibility improves morale and performance.
- Cybersecurity Measures: Regular audits, multi-factor authentication, data privacy protocols.
- Mental Health Support: No-meeting hours, wellness sessions, mental health days.
- Tech for Inclusivity: Use of assistive technologies and mobile platforms to reach digitally excluded groups.

## **CHAPTER 6: CONCLUSION**

### **6.1 Summary**

The COVID-19 pandemic served as a major turning point for digital transformation across the world. In India, the crisis pushed organizations to act fast and embrace digital tools in order to keep operations running. Those that responded quickly were often able not only to survive the disruption but to grow and evolve in new, innovative ways.

From businesses switching to remote work, to schools moving classes online, and even healthcare providers offering virtual consultations—digital technology became the backbone of continuity. Many Indian organizations showed incredible resilience and adaptability, proving that digital tools could drive success even in uncertain times.

However, this rapid shift wasn't without its downsides. One of the biggest challenges was the digital divide—a gap between those with access to reliable technology and those without. In rural areas and among lower-income groups, limited internet access and lack of digital literacy created serious barriers.

Another concern was the rise in mental stress and burnout. Employees, managers, and students all faced pressure from constant screen time, blurred work-life boundaries, and the need to quickly adapt to new systems with little support. In many cases, digital tools were introduced without enough planning or training, which added to the stress and made the transition more difficult.

This study takes a balanced look at both sides of the story—highlighting the great strides India made in digital transformation while also acknowledging the real challenges that need to be addressed for a more inclusive and sustainable digital future.

### **6.2 Implications**

One of the core takeaways from this study is the importance of approaching digital transformation with care, strategy, and empathy. While technology has proven to be a powerful tool during the pandemic, its long-term success depends on how thoughtfully it's implemented and managed.

The research emphasizes the growing need for well-designed digital policies. These policies should go beyond just encouraging tech adoption—they must also address issues like accessibility, cybersecurity, data privacy, and digital literacy. With the right frameworks in place, organizations and governments can ensure that digital progress benefits everyone, not just a select few.

Equally important is the need for robust and resilient IT infrastructure. As more services and operations move online, having reliable systems in place becomes critical. Organizations must invest in scalable technology, secure networks, and strong support systems to prevent breakdowns and maintain continuity, especially in times of crisis.

Lastly, the study highlights the role of human-centered management. Technology alone isn't enough—leaders must also focus on people. Supporting employee well-being, offering flexibility, encouraging open communication, and building inclusive environments are all essential in a digital-first world. When digital transformation is aligned with human needs, it leads to better outcomes for both organizations and their people.

In short, this study encourages a balanced approach to digitalization—one that's strategic, inclusive, and sustainable for the future.

### 6.3 Limitations

- Small sample size
- India-focused findings
- Pandemic-specific scenarios may evolve

### 6.4 Future Research

- Comparative studies across countries
- Long-term impact of digital transformation on jobs
- Role of AI in post-pandemic workplaces

### 6.3 Limitations

Digitalization during the pandemic was not just about technology—it was about people, adaptation, and survival. The lessons learned can help shape a more connected, inclusive, and agile future.

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## Appendix: Survey Questionnaire

Title: Impact of Digitalization During the Pandemic

### Survey Questions

1. **Write your name:**  
(Open-ended)
2. **Choose your age group:**
  - ☐ Below 18
  - ☐ 18–25
  - ☐ 25–40
  - ☐ 40+
3. **Gender:**
  - ☐ Male
  - ☐ Female
4. **Occupation:**
  - ☐ Student
  - ☐ Working Professional
  - ☐ Self-employed
  - ☐ Unemployed
  - ☐ Other: \_\_\_\_\_
5. **Were you aware of digital tools and platforms before the pandemic?**
  - ☐ Yes
  - ☐ No
6. **Did your use of digital technologies (e.g., Zoom, Google Meet, online banking, e-commerce) increase during the pandemic?**
  - ☐ Yes
  - ☐ No
7. **Which digital platforms did you use the most during the pandemic? (Tick all that apply)**
  - ☐ Online Learning (e.g., Google Classroom, Coursera)

- E-commerce (e.g., Amazon, Flipkart)
  - Digital Payments (e.g., Google Pay, Paytm)
  - Video Conferencing (e.g., Zoom, MS Teams)
  - Social Media (e.g., Facebook, Instagram)
8. **Did digitalization help you continue your education/work during the pandemic?**
- Strongly Agree
  - Agree
  - Neutral
  - Disagree
  - Strongly Disagree
9. **How would you rate the effectiveness of online learning/remote work tools?**
- Excellent
  - Good
  - Average
  - Poor
10. **Did you face any challenges using digital platforms during the pandemic?**
- Yes
  - No
  - Other: \_\_\_\_\_
11. **Do you have reliable access to the internet and digital devices?**
- Yes
  - No
12. **Did digitalization increase the gap between different income or rural/urban groups during the pandemic?**
- Strongly Agree
  - Agree
  - Neutral
  - Disagree
  - Strongly Disagree
13. **Do you think digitalization will continue to play an important role post-pandemic?**
- Yes
  - No
  - Not Sure
14. **Would you prefer a hybrid (online + offline) model of work/study going forward?**
- Yes
  - No
15. **Any suggestions or comments on digital transformation during the pandemic?**  
(Open-ended)