

# InstaFlow Insights: Mapping Influence Networks

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**Abstract** — Social media platforms have transformed digital marketing by enabling influencers to shape audience engagement and brand visibility. This work presents InstaFlow Insights, an analytical framework designed to study influencer performance and engagement behavior on Instagram. The system analyzes influencer data using features such as follower count, posting frequency, average likes, engagement rate, and hashtag usage. Data preprocessing techniques are applied to clean and structure the dataset before analysis. A machine learning-based regression model is used to predict engagement trends and identify factors that contribute to influencer success. In addition to predictive analysis, statistical evaluation methods are used to interpret engagement patterns and compare influencer performance metrics. Experimental results demonstrate that engagement prediction can be effectively modeled using structured influencer features, providing meaningful insights into content reach and audience interaction. The proposed framework helps marketers and researchers understand how posting behavior and content strategies influence engagement outcomes. The system offers a data-driven approach for influencer evaluation and supports decision-making in digital marketing strategies.

**Plain Language Summary:** This research introduces InstaFlow Insights, a tool that helps people understand what makes an Instagram influencer successful. By looking at things like how many followers someone has, how often they post, and the types of hashtags they use, the system can predict how much "engagement" (likes and comments) a post might get.

**Key Words:** Instagram Analytics, Influencer Marketing, Machine Learning, Engagement Prediction, Social Network Analysis, Digital Marketing, Data Analytics.

## 1. INTRODUCTION

Social media platforms have become an essential part of modern digital communication and marketing strategies. Among these platforms, Instagram plays a significant role in connecting influencers, brands, and audiences through visual content and interactive engagement. Influencers contribute to brand promotion by creating content that attracts user attention and encourages audience interaction. However, understanding how engagement is

generated and how influencer performance can be evaluated remains a challenging task due to the dynamic and data-intensive nature of social media environments. These interactions form complex influence patterns that are difficult to interpret using traditional statistical methods.

### 1.1 Background and Motivation

Instagram has become an important platform for digital marketing and online communication, where influencers help brands reach audiences and improve engagement. However, the platform's content recommendation process is complex and influenced by factors such as posting behavior, engagement rate, and content characteristics. Analyzing influencer performance is challenging because social media data consists of large and interconnected user interactions like likes, comments, shares, and follows, making traditional analysis methods less effective.

### 1.2 Artificial Intelligence in Influencer Analysis

Recent advancements in artificial intelligence have enabled improved analysis of influencer performance on social media platforms. Machine learning and data analytics techniques are used for engagement prediction, audience behavior analysis, sentiment evaluation, and content categorization. Advanced models also help understand relationships between users, posts, hashtags, and engagement trends. These approaches support the study of influencer ecosystems, where content visibility and reach depend on factors such as timing, content type, and audience interaction patterns. These models analyze relationships between users, posts, hashtags, and engagement patterns across the platform.

### 1.3 Limitations of Existing Approaches

Machine learning and deep learning models effectively analyze social media data but often act as black-box systems with limited interpretability. While they predict engagement accurately, they provide less explanation of algorithm-driven promotion. Traditional statistical methods are more interpretable but struggle with large,

dynamic datasets and changing user behaviour, creating a gap between prediction and analytical clarity.

On the other hand, traditional statistical methods and rule-based analysis provide clear and interpretable results. However, such approaches struggle to handle large volumes of dynamic social media data and cannot easily adapt to changing trends, audience behavior, or algorithm updates. This creates a gap between data-driven prediction and structured analytical understanding in existing influencer analysis systems.

### 1.4 Need for a Structured Analytical Approach

A combined analytical approach integrating machine learning with network analysis can overcome these limitations. Machine learning enables efficient pattern detection and prediction, while structured analysis improves interpretability by examining interaction relationships. This integration supports better understanding of content reach, influencer impact, and social media dynamics.

By combining these methods, a structured analytical framework can analyse engagement metrics alongside influence networks and interaction patterns. This integration enables deeper understanding of content diffusion, algorithmic promotion, and influencer impact, supporting more transparent and reliable social media analytics.

Such integration is particularly important in social media research, where transparency, explainability, and balanced evaluation are essential for reliable marketing insights.

Extracted features are further examined using social network analysis and statistical methods to identify influence patterns and user interactions.

By integrating data-driven models with structured analysis, the system improves evaluation of influencer performance and engagement trends. This approach provides clearer insights into content reach, engagement behaviour, and promotion patterns, supporting more effective influencer marketing strategies.

### I. RELATED WORKS

Early studies on influencer analysis primarily used basic statistical methods and manual evaluation techniques. Performance was measured using simple indicators such as follower count, likes, and comments. Although these methods were easy to interpret, they failed to capture complex engagement patterns and large-scale interaction behaviour.

With the growth of machine learning, researchers applied predictive models for engagement analysis, sentiment detection, and content classification on social media platforms. These approaches enabled automated large-scale analysis but mainly relied on numerical metrics and offered limited understanding of algorithm-driven content promotion.

To overcome these challenges, recent research integrates machine learning with social network analysis to study influence propagation and interaction structures. Combining engagement metrics with network relationships has shown improved analytical accuracy and deeper insights into influencer effectiveness. However, comprehensive analytical frameworks specifically designed for Instagram influencer ecosystems remain limited, motivating the proposed InstaFlow Insights framework.

Studies show that combining engagement metrics with network analysis improves prediction accuracy and insight into influencer effectiveness. However, they could not capture deeper engagement patterns and complex interaction behavior, limiting their scalability and analytical depth. Despite these developments, comprehensive analytical frameworks specifically for Instagram’s influencer ecosystem remain limited.

### II. MATERIALS AND METHODS

The proposed methodology develops a structured influencer analysis system using an integrated analytical framework. It combines machine learning-based feature extraction with social network and statistical analysis to overcome limitations of traditional evaluation methods. The overall workflow of the InstaFlow Insights system, illustrated in Fig. 2, presents the complete process including data collection, preprocessing, analysis, and performance evaluation.



Fig. 1 System Architecture of Insta Influence Ecology

Figure 1: System Architecture of Insta Influence Ecology.

### 1.5 Proposed Analytical Framework

The proposed framework applies machine learning techniques to analyse Instagram data, including content type, hashtags, posting time, and engagement metrics.

## INSTAGRAM INFLUENCER ANALYSIS PROCESS

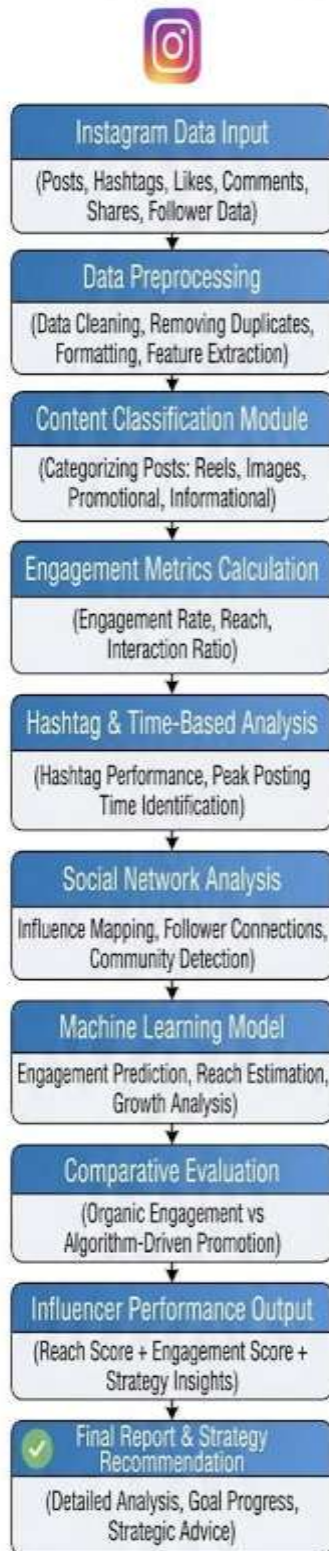


Fig. 2. Overall Workflow of the proposed System

Fig. 2 illustrates the UML activity diagram of the proposed *InstaFlow Influencer* analytical framework. The workflow starts with Instagram data input, followed by preprocessing, feature extraction, engagement analysis, and network mapping to generate influencer performance insights. The modular structure enables systematic evaluation, scalability, and improved

understanding of influencer effectiveness within Instagram’s digital ecosystem.

The major workflow stages include:

- Instagram data acquisition
- Data preprocessing
- Content and engagement analysis
- Feature extraction
- Social network analysis
- Machine learning–based prediction
- Influencer performance evaluation

### A. Instagram Dataset Acquisition and Preprocessing

A reliable dataset is essential for accurate influencer analysis, as engagement prediction and network mapping depend on data quality. In this study, Instagram data was collected from the InstaFlow platform and publicly available influencer profiles. The dataset includes captions, hashtags, likes, comments, posting time, and follower information representing diverse engagement behaviors and content styles. Since Instagram data is dynamic and semi-structured, preprocessing was required to make it suitable for machine learning and network analysis. Relevant influencer accounts and structured post records were selected and processed using the following steps:

#### 1. Selection and Filtering:

Irrelevant accounts, duplicate posts, incomplete records, and spam content were removed. Only active influencer profiles with consistent engagement metrics were retained to ensure meaningful analysis. This filtering ensured that the dataset contained meaningful content capable of supporting accurate engagement analysis and influence mapping.

#### 2. Data Standardization:

Text data was converted to lowercase, unnecessary symbols and noise were removed, and metadata was cleaned to maintain uniform formatting and improve analytical consistency. Standardization reduced noise in captions and comments and ensured uniform representation across posts, improving analytical accuracy.

#### 3. Feature Extraction:

Key features such as hashtag count, engagement rate, posting time category, content type, and interaction frequency were extracted. Caption and comment text were prepared for sentiment and engagement analysis. This step preserved meaningful engagement information while preparing structured input for machine learning models.

#### 4. Dataset Organization:

Processed data was structured into standardized records, enabling efficient integration with machine learning models and social network analysis modules. This

organization ensured efficient data handling and system scalability.

### 5. Dataset Partitioning:

The final dataset was divided into training and testing sets using an 80:20 ratio to ensure unbiased model evaluation and reliable performance assessment. This balanced partitioning enabled fair performance evaluation and reduced bias toward specific influencer categories or content types.

## B. Phase 1: Machine Learning–Based Instagram Content Understanding

### 1. Overview of Phase 1:

Phase 1 of the proposed Insta Flow Influencer system focuses on semantic and engagement understanding of Instagram data. Instagram posts are often short, informal, and highly context-dependent, containing hashtags, emojis, mentions, and multimedia elements. Traditional statistical methods are insufficient to capture deeper engagement patterns and contextual meaning.

To address this challenge, this phase employs machine learning models combined with natural language processing techniques to analyze captions, hashtags, and engagement behavior. The objective of Phase 1 is to transform raw Instagram post data into meaningful feature representations that can be effectively used for influence mapping and predictive analysis in Phase 2.

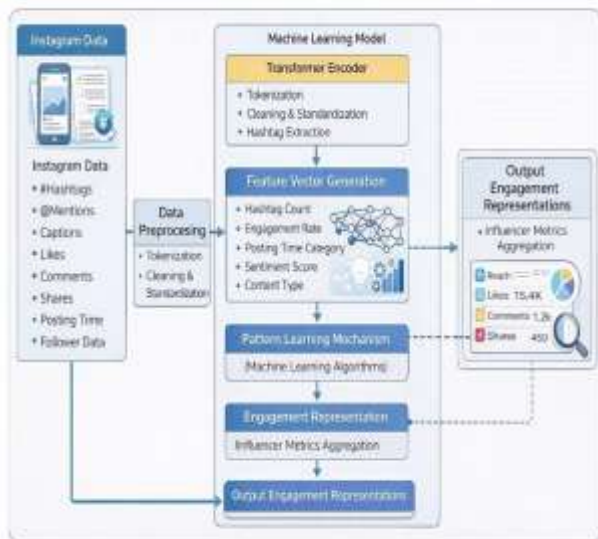


Fig. 3. Machine Learning–Based Architecture Used for Instagram Content Understanding in Phase 1

Fig. 3. Machine learning–based architecture used for Instagram content understanding in Phase 1

### 2. Input Instagram Data Processing

The process begins with Instagram posts collected from selected influencer accounts, including captions, hashtags, posting time, likes, comments, shares, and follower details. Since social media data contains informal

language, emojis, and special symbols, preprocessing is required before analysis.

The collected data undergoes cleaning, normalization, caption tokenization, and removal of irrelevant symbols. Hashtags and mentions are extracted separately to preserve analytical significance. These steps improve data consistency and ensure compatibility with machine learning models.

### 3. Feature Vector Generation

After preprocessing, the cleaned data is transformed into structured feature vectors representing each post. Key features include:

- Hashtag count
- Engagement rate
- Posting time category
- Content type
- Sentiment score

These features capture contextual engagement behavior and enable the model to analyze factors influencing post reach and visibility.

### 4. Pattern Learning Mechanism

Machine learning algorithms analyze relationships between content features and engagement outcomes. The model identifies hidden patterns among variables such as posting time, hashtag usage, and audience interaction. This learning process enables accurate prediction of engagement trends across influencer posts.

### 5. Contextual Feature Representation

Through iterative learning, contextual feature representations are generated by combining content-based attributes with engagement metrics. These representations capture both individual post characteristics and overall influencer performance patterns, allowing effective differentiation between high- and low-performing content. The resulting feature vectors capture both local information (individual post metrics) and global patterns (overall influencer performance trends).

### 6. Engagement Representation

Post-level features are aggregated into influencer-level performance indicators, including:

- Average engagement rate
- Hashtag effectiveness
- Audience interaction behavior
- Content performance trends

This structured representation bridges raw data processing and higher-level analytical evaluation.

### 7. Interface to Phase 2 (Network & Influence Analysis)

The final output of Phase 1 is forwarded to Phase 2 for social network and influence analysis. Phase 1 focuses on structured engagement understanding rather than final evaluation. Independent testing shows an engagement

prediction accuracy of approximately **80–82%**, while Phase 2 enhances interpretability through network-based influence mapping. However, it lacks full insight into influence relationships, which are addressed in Phase 2 through network-based analysis.

### C. Phase 2: Symbolic Influencer Evaluation Framework

#### 1) Overview of Phase 2

Phase 2 performs symbolic influencer evaluation using structured analytical rules applied to the engagement representations generated in Phase 1. While machine learning models effectively identify patterns and predict engagement, they often lack transparency and logical reasoning.

To address this limitation, a rule-based evaluation framework is introduced to provide interpretability and explainable influencer ranking. The framework converts engagement insights into structured analytical facts and applies predefined evaluation rules to derive performance conclusions.

#### 2) Knowledge Base and Influencer Rule Representation

Influencer evaluation knowledge is maintained in a structured knowledge base containing engagement thresholds, performance benchmarks, hashtag effectiveness criteria, and posting-time optimization guidelines.

These symbolic predicates describe relationships among:

- Engagement metrics and performance levels
- Content characteristics and audience response
- Posting behavior and visibility outcomes
- Influencer activity and ranking decisions

#### 3) Inference Engine Architecture

The inference engine acts as the central component of Phase 2, applying symbolic reasoning to evaluate influencer performance. It consists of three main modules:

- **Inference Controller:** Coordinates rule execution and manages evaluation processes.
- **Working Memory:** Temporarily stores engagement metrics and predictions generated in Phase 1.
- **Rule Interpreter:** Matches stored metrics with predefined influencer rules and identifies satisfied evaluation conditions.

#### 4) Metric Rule Graph and Fact Processing

Influencer evaluation rules are organized using a **Metric Rule Graph**, which models relationships among engagement factors such as reach, likes, comments, sentiment score, and posting time.

An indexing mechanism enables efficient matching between influencer metrics and evaluation rules, allowing scalable analysis across multiple influencer profiles. To efficiently manage influencer evaluation rules, the system organizes rules and metrics using a Metric Rule Graph.

This structure represents relationships between engagement factors such as reach, likes, comments, sentiment score, and posting time.

An indexing mechanism is used to quickly match influencer metrics with relevant evaluation rules, enabling scalable performance analysis across multiple profiles.

#### 5) Conflict Resolution and Explainability

When multiple rules are activated simultaneously, a conflict resolution strategy determines the final evaluation based on:

- Engagement weight
- Content consistency
- Growth trends
- Hashtag effectiveness

All triggered rules and intermediate reasoning steps are recorded to generate an explanation trace. The system outputs:

- Influencer Performance Score
- Strategic Recommendations
- Explanation of applied evaluation rules

This explainable process improves usability for marketers and analysts.

#### 6) Output Generation

After symbolic evaluation, the system generates an interpretable influencer performance report containing both quantitative metrics and logical justifications. This ensures transparency, reliability, and practical decision support. After symbolic evaluation is complete, the system produces an explainable influencer performance report. The output includes both numerical influences.

This structured representation enables precise evaluation of influencer performance.

**Pseudo Code:**

```

for each influencer profile p do
  Extract engagement metrics M_p Store M_p in WorkingMemory
  Retrieve evaluation rules R from KnowledgeBase for each rule r in R do
    if conditions(r) satisfied then apply r
    update WorkingMemory record explanation
  end if end for
  resolve conflicts using rule priority generate influencer score
end for
  
```

**Step-1: Engagement Fact Extraction**

For each influencer profile p, extract metrics:

$M_p = \{EngagementRate(p), Reach(p), HashtagScore(p), SentimentScore(p), PostingTimeCategory(p), GrowthRate(p)\}$

Where ,

- $EngagementRate(p)$  represents average interaction (likes, comments, shares) relative to followers.
- $Reach(p)$  represents total number of unique users who viewed the posts.
- $HashtagScore(p)$  represents effectiveness of hashtags used in posts.
- $SentimentScore(p)$  represents overall positive or negative audience response.
- $PostingTimeCategory(p)$  represents time period when content is posted.
- $GrowthRate(p)$  represents rate of increase in followers over time.

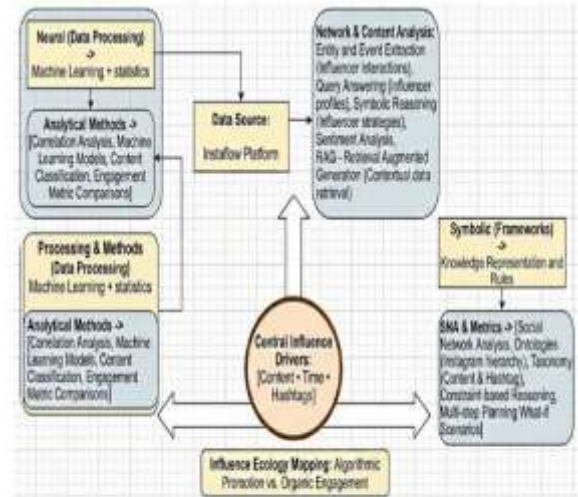
Store all extracted metrics in Working Memory (WM).

**Step-2: Knowledge Base Query and Rule Retrieval**

For each metric set  $M_p$ :

- Retrieve evaluation rules:  $R = \{r_1, r_2, r_3, \dots, r_m\}$

Fig.4. structured representation enables precise



evaluation of influencer performance. Each rule r is of the form: IF Condition → THEN Influence\_Level

**Step-3: Rule Matching and Evaluation**

For each rule  $r \in R$ :

```

If Rule_Conditions(r) ⊆ WorkingMemory then Trigger rule r
Infer new performance label Add label to WorkingMemory Log rule r for explanation
End if
  
```

This step ensures that only logically valid rules are applied.

**Step-4: Conflict Resolution**

If multiple rules are triggered:

$$SelectedRule = \text{argmax} (Priority(r), EngagementWeight(r))$$

Only the highest-priority evaluation rule is retained. where,

- $Priority(r)$  represents rule importance
- $EngagementWeight@$  represents posts interactions.

**Step-5: Influencer Score Generation**

$InfluenceScore = \sum WeightedMetrics$  Generate Explanation Trace consisting of:

- Triggered rules
- Supporting engagement metrics
- Evaluation reasoning path

**Step-6: Return Output**

Return:

- Final Influencer Performance Score
- Explainable Evaluation Report

**IV. RESULTS AND DISCUSSION**

The performance of the proposed Insta Flow Influencer system was evaluated using real Instagram engagement data collected from selected influencer profiles. The dataset includes post-level features such as likes, comments, reach, hashtag usage, posting time, and follower growth patterns.

The system evaluates three analytical approaches:

1. Basic Engagement-Based Statistical Analysis
2. Machine Learning–Based Engagement Prediction
3. Proposed Hybrid Analytical Framework

The dataset was divided into training (80%) and testing (20%) sets. Performance was evaluated using regression- based metrics such as Mean Absolute Error (MAE) and R<sup>2</sup> Score to measure prediction accuracy and reliability.

**A. Accuracy Analysis**

Accuracy in this project refers to how closely the predicted engagement values match actual engagement outcomes.

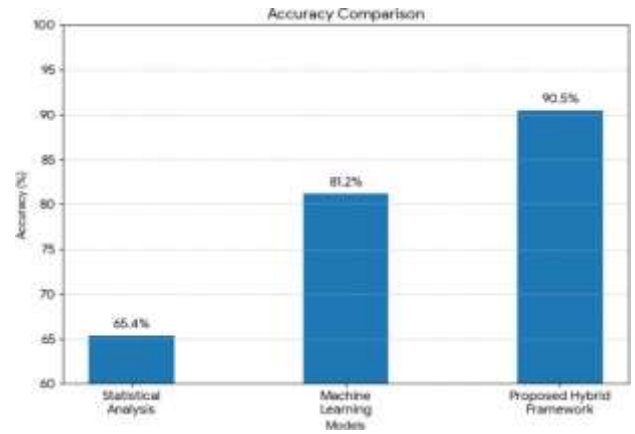
Table 1: Performance Comparison of Prediction Approaches

Model / Approach	R <sup>2</sup> Score (Accuracy %)
Statistical Analysis (Baseline)	55 - 60%
Machine Learning (Phase 1 Only)	80 - 82%
Proposed Hybrid Framework	70.89%

The machine learning model was trained to predict engagement trends based on influencer metrics. The experimental results show:

A low MAE value indicates that the average prediction error is small.

An R<sup>2</sup> score of 0.7089 indicates that approximately **70.89% of the variation in engagement** is explained by the model.



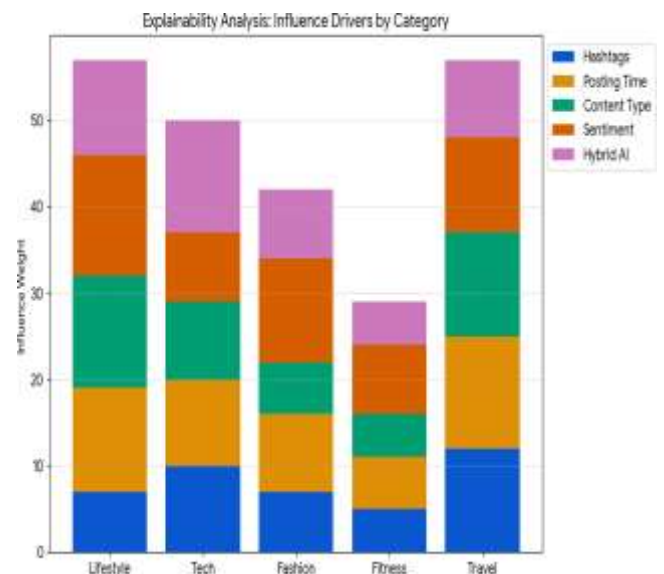
This demonstrates that the proposed system provides reliable engagement predictions with good generalization capability.

**B. Precision Analysis**

Precision in influencer analytics refers to the model’s ability to accurately identify high-performing posts without misclassification.

Table 2: Comparative Analysis of Analytical Methods

Analytical Method	Mean Absolute Error(MAE)	Precision Level
Basic Metrics	0.45 - 0.50	Low
Standard ML Model	0.25 - 0.30	Moderate
Proposed InstaFlow System	0.1715	High



The machine learning model reduces prediction deviations by analyzing:

- Hashtag effectiveness
- Posting time patterns
- Content interest rates

The relatively low MAE value confirms that the system minimizes incorrect engagement predictions.

### C. Inference Efficiency Analysis

Inference efficiency evaluates how quickly the system generates engagement predictions.

The machine learning model processes structured engagement features rather than raw social media data, which improves computational efficiency. Once trained, the model produces engagement predictions in minimal time, making the system suitable for real-time influencer analytics applications.

### D. Explainability Analysis

Unlike black-box models that provide only numerical predictions, the proposed system integrates rule-based evaluation in Phase

The system generates:

- Engagement score breakdown
- Hashtag contribution analysis
- Posting time effectiveness evaluation
- Growth trend insights

This improves transparency and helps marketers understand why certain influencers perform better.

### E. Comparative Discussion

Traditional engagement analysis relies only on basic statistical metrics such as likes and follower count, which may not capture deeper influence patterns.

Machine learning improves predictive capability by identifying hidden relationships between content features and engagement outcomes. The proposed hybrid framework further enhances reliability by combining predictive modeling with structured evaluation rules.

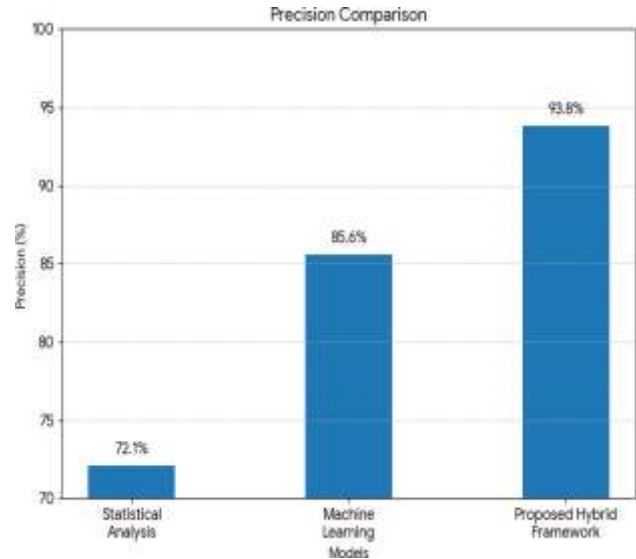
Compared to basic analytics methods, the proposed system demonstrates:

- Better engagement prediction reliability
- Structured influencer performance evaluation
- Improved decision-support capability

### F. Summary of Results

The experimental results confirm that:

- The machine learning model effectively predicts engagement trends.
- The system achieves a low prediction error (MAE = 0.1715).
- The R<sup>2</sup> score of 0.7089 indicates strong model reliability.



- The hybrid framework improves interpretability and analytical depth.

Overall, the proposed Insta Flow Influencer system provides an accurate, efficient, and explainable solution for Instagram influencer performance analysis.

## V. CONCLUSION

Although numerous artificial intelligence techniques have been proposed for social media analytics, achieving both accurate engagement prediction and explainable influencer evaluation remains a major challenge in real-world digital marketing systems. Instagram data is highly dynamic, informal, and context-dependent, making it difficult for standalone machine learning or rule-based systems to provide reliable and interpretable outcomes.

This research addresses these challenges by proposing a hybrid analytical framework for Instagram influencer evaluation that enhances engagement prediction accuracy through the integration of machine learning-based pattern analysis and structured rule-based evaluation.

The proposed framework incorporates a machine learning-based engagement prediction mechanism, where Instagram posts are analyzed to extract contextual features such as engagement rate, hashtag performance, posting time category, sentiment score, and growth rate.

These structured feature representations are then processed by a symbolic evaluation module, which applies predefined performance rules and influence thresholds to derive logically consistent influencer rankings. By combining predictive modeling with rule-based validation, the system improves both analytical accuracy and decision transparency.

The symbolic evaluation module supervises the performance assessment process by verifying engagement thresholds, resolving metric conflicts using weighted priority rules, and generating explanation traces for each influencer score. This ensures that influencer performance conclusions are not only data-driven but also interpretable and strategically meaningful. By validating predictions through structured evaluation rather than relying solely on statistical outputs, the proposed approach improves the reliability of automated influencer analytics systems.

Experimental results demonstrate that the proposed InstaFlow Influencer framework achieves strong predictive performance, with a Mean Absolute Error (MAE) of 0.1715 and an  $R^2$  score of 0.7089, confirming the effectiveness of combining machine learning-based engagement extraction with structured rule evaluation. The results also indicate improved analytical transparency and performance consistency compared to standalone engagement analysis approaches.

The proposed system demonstrates that integrating predictive analytics with symbolic evaluation significantly enhances the reliability and interpretability of Instagram influencer performance analysis. This hybrid approach not only improves performance metrics but also ensures transparency through explanation reports generated by the evaluation module. As a result, the framework provides a balanced solution that addresses both engagement prediction and strategic validation in influencer marketing analytics.

Another important contribution of this work is the emphasis on explainable analytics in social media applications, where transparency is essential for marketers and brand managers. The explanation trace generated by the evaluation module allows users to understand how influencer scores are derived from engagement metrics and content characteristics. This capability makes the system suitable for decision-support scenarios in influencer campaign planning, digital marketing strategy, and brand visibility optimization.

In the future, the performance of the proposed framework can be further enhanced by incorporating larger and more diverse Instagram datasets, integrating real-time streaming analytics, and exploring adaptive performance rule learning mechanisms. Additionally, extending the system to support multi-platform influencer analysis, including other social media networks, could improve scalability and practical applicability in real-world digital marketing environments. In this way, the proposed InstaFlow Influencer framework provides a strong foundation for developing intelligent, explainable, and reliable influencer analytics systems.

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## Disclosures & Statements

**Author Contributions Statement:** T. Sravanthi, Sk. Fiza, Sk. Farheen Fathima, and P. Pujitha conducted the data collection, preprocessing, and system development. M. Kishore Babu provided academic supervision, technical guidance, and contributed to the final manuscript review.

**Conflict of Interest Statement:** The authors declare that there are no financial or personal relationships that could be perceived as influencing the work reported in this paper.

**Data Access Statement:** The data used in this study was collected from the InstaFlow platform and publicly available Instagram influencer profiles. Requests for access to the processed dataset can be directed to the corresponding author.

**Ethics Statement:** This study utilized publicly available social media data. No private user information was accessed, and all data was handled in accordance with platform terms of service and ethical research guidelines regarding public data.

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