

# **Optimizing Last-Mile Delivery in E-Commerce Logistics and Supply Chain Management**

Sheetal Modi

MBA Student, School of Business,  
Galgotias University, Greater Noida

## **Abstract**

The retail and logistics industries have seen a shift due to the exponential rise of e-commerce in India, which has increased demand for last-mile delivery solutions that are sustainable, economical, and efficient. This last link in the supply chain is frequently the most costly and intricate, and it has become a crucial area for innovation because it greatly increases carbon emissions and traffic in cities. As a result, logistics companies are using electric vehicles (EVs) more frequently to solve these environmental and operational issues. With an emphasis on EV integration in urban logistics, this paper examines the dynamics of last-mile delivery in the Indian e-commerce ecosystem.

Using a mixed-methods approach, the study examines the economic, operational, and environmental effects of EV adoption using primary data from surveys and interviews as well as secondary data from industry papers and scholarly literature. The practical insights and results of Flipkart's EV deployment in Bangalore are demonstrated through a case study. The results evaluate consumer attitudes toward green logistics, identify important factors that facilitate and hinder EV adoption, and offer tactical suggestions for expanding sustainable delivery methods. This study advances our knowledge of how e-commerce businesses might use innovation in last-mile logistics to balance environmental sustainability with business goals.

## **Introduction**

The worldwide supply chain has seen a significant transformation due to the growth of e-commerce, with last-mile delivery becoming one of the most important and resource-intensive elements. In addition to determining customer satisfaction and service efficiency, this last step—where goods are delivered from distribution centers to the final consumer—represents the costliest and environmentally harmful part of the delivery process. The difficulties with last mile logistics are most noticeable in India's cities, where the country's fast population expansion, air pollution, traffic jams, and rising customer demands for same- or next-day delivery have made logistics even more difficult.

There has never been a greater demand for creative, scalable, and sustainable delivery solutions as e-commerce behemoths enter Tier I, II, and III cities. In this regard, electric vehicles, or EVs, have become a viable substitute for conventional delivery fleets that run on gasoline. Potential advantages of EVs include decreased greenhouse gas emissions, lower running costs, and compliance with new environmental laws.

The purpose of this study is to investigate how last-mile delivery is changing in India and how EVs are changing urban logistics. This study examines the operational viability, financial ramifications, and environmental impact of incorporating EVs into the e-commerce supply chain, with an emphasis on major cities like Bangalore, where EV pilot programs have been deployed by firms like Flipkart. The study offers a thorough examination of the

factors that influence, hinder, and result from EV adoption in last-mile logistics by integrating viewpoints from logistics managers, delivery staff, and customers.

### **Literature Review**

- Gevaers et al. (2011) highlighted last-mile delivery as the most resource-intensive supply chain segment.
- McKinsey (2020) noted EVs' potential to reduce total cost of ownership (TCO), especially in cities.
- Srivastava (2007) emphasized the importance of green supply chains in modern logistics.
- KPMG (2022) projected India's e-commerce logistics market would reach \$11.48 billion by 2027, driven by Tier II and III city growth.

### **Research Objectives**

- Evaluate trends and challenges in last-mile delivery.
- Assess EVs' impact on logistics performance.
- Understand consumer attitudes toward green delivery.
- Recommend actionable strategies for e-commerce logistics.

### **Research Methodology**

- **Primary Data:**
  1. Surveys with 50 respondents (logistics managers, delivery staff, and consumers).
  2. Interviews with 10 respondents.
  3. Case Study: Flipkart's EV initiative in Bangalore.
- **Secondary Data:**
  1. Industry reports (e.g., McKinsey, KPMG)
  2. Academic journals
  3. Government publications on FAME-II

### **Case Study: Flipkart in Bangalore**

- In 2023, Flipkart began an EV trial program in Bangalore with more than 450 EVs. The program's objectives were to increase delivery efficiency, lower fuel costs, and minimize emissions.
- **Important Results:**
  - 1) A 25% decrease in operating expenses.
  - 2) A 30% improvement in the effectiveness of deliveries in busy areas
  - 3) Favorable customer opinion (78% valued green delivery)

### **Challenges**

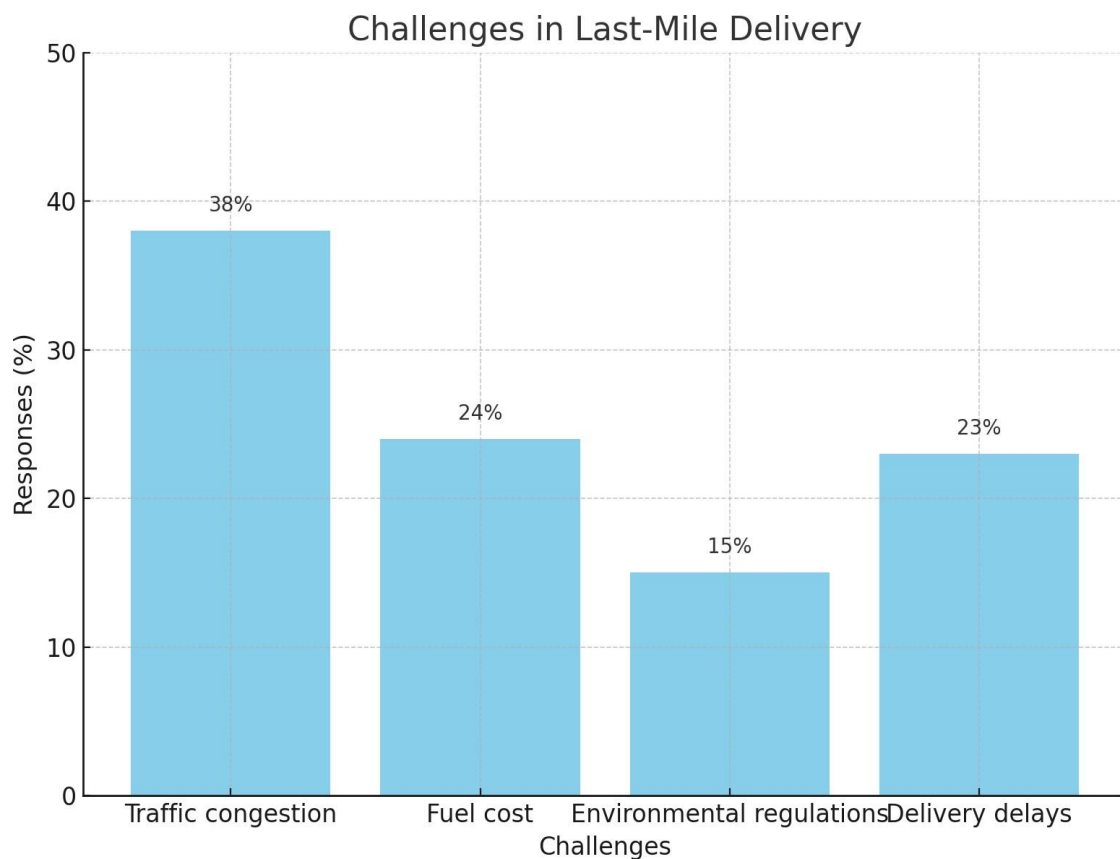
- **Infrastructure Restrictions:** Range anxiety is caused by a lack of charging facilities.
- **Initial Investment:** Purchasing an EV comes with significant up-front expenses.
- **Operational Changes:** Scheduling and route optimization are required to account for charging times.

- **Training Requirements:** Teaching delivery staff how to operate and maintain electric vehicles.

### **Data Analysis and Findings**

Q1: What is the biggest challenge in last-mile delivery?

Challenge	Responses (%)
Traffic congestion	38%
Fuel cost	24%
Environmental regulations	15%
Delivery delays	23%

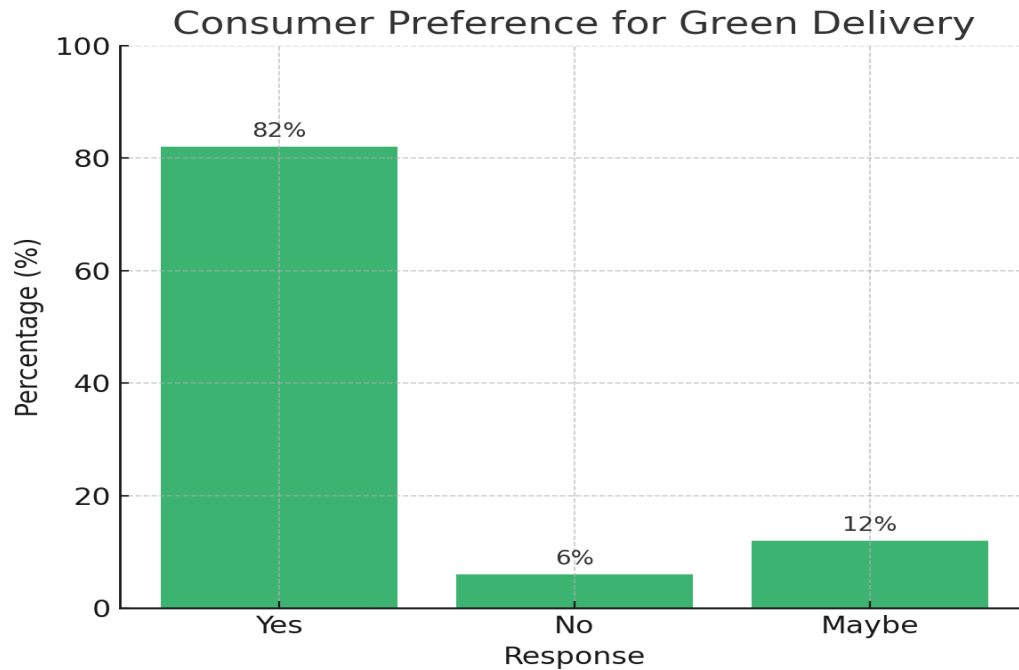


Q2: Would you prefer an e-commerce provider that uses eco-friendly delivery?

Yes: 82%

No: 6%

Maybe: 12%



### Strategies

- Strategic Framework for EV-Based Last-Mile Delivery

Strategy Area	Key Actions	Expected Benefits
Fleet Electrification	Pilot EV deployment in dense delivery zones Use telematics to identify optimal routes	Lower fuel cost, reduced emissions Improved route efficiency
Infrastructure Support	Invest in charging stations & battery swapping hubs Collaborate with charging providers & municipalities	Reduced vehicle downtime Greater network reliability
Cost Optimization	Calculate Total Cost of Ownership (TCO) Use leasing & government subsidies (e.g., FAME-II)	Better financial justification Reduced upfront investment

Green Branding	Offer “green delivery” at checkout Use branded EV fleets	Improved brand image & customer loyalty Public visibility of sustainability commitment
Tech Integration	Adopt EV-aware route optimization and tracking systems Monitor fleet performance using analytics tools	Better energy and time efficiency Preventive maintenance, better resource use
Workforce Readiness	Train staff on EV use, safety & maintenance Involve employees in sustainability goals	Smooth operations, fewer errors Stronger internal alignment
Policy Engagement	Collaborate with govt and industry bodies on EV policy development Advocate for EV-friendly urban delivery zones	Access to incentives, influence regulatory direction Long-term viability of EV logistics

## Discussion

Electric vehicles have a lot of promise to alleviate last-mile delivery's budgetary and environmental constraints. Scaling up, however, necessitates policy coherence, tech integration, and infrastructural investment. Although logistics staff want greater clarity on maintenance and operational requirements, consumer sentiments are generally positive.

## Suggestions

- 1. Phased EV Adoption:** Start in densely populated areas with robust infrastructure.
- 2. Public-Private Cooperation:** Investigate battery swap technologies and construct recharge stations.
- 3. Policy Engagement:** Use programs such as FAME-II to obtain permission and subsidies.
- 4. Tech Tools:** Manage your EV fleet and optimize routes with AI.

## Conclusion

Including EVs in last-mile delivery improves operational effectiveness in addition to sustainability. Companies like Flipkart demonstrate that strategic planning and consumer engagement can make EV logistics viable. Further studies should explore Tier II/III city deployment and the long-term viability of EV-as-a-Service models.

**References**

1. Gevaers, R., Vanellander, T., & Van de Voorde, E. (2011). *Transporti Europei*, 47, 77–88.
2. Srivastava, S. K. (2007). *Journal of Management Reviews International*, 9(1), 53–80.
3. McKinsey & Company. (2020). The future of the last-mile ecosystem.
4. KPMG (2022). India's E-Commerce Logistics Market Forecast.